the company at global markets, development of new technologies and knowledge of steel industry through production of special export products, enhancing the company’s reputation and promoting its trademark, possibility to attract foreign financial resources and obtaining hard currency are among achievements of the export department.

Selling products of Mobarakeh Steel Company is based on the order of the consumer due to the high diversity of products and extensive scope of technical specifications. For this reason, after reaching the required agreements concerning the price and product details, the order will be registered in the system for the delivery on a specific date. With regard to geographical expansion and diversity of customers and in line with better market management, exports have been divided into the two sections: 1. the US, the Far East and Europe, and 2. the Middle East.

Sale of the export products takes place within the framework of announcement of demand from different areas and offering prices by the active consumers. Consumers will be informed of verified prices on the basis of FOB and basic quality and in case of approval of the proposed prices, products will be exported for the consumers.

Products will be sold in export markets only to legal foreign companies which have been registered outside the country. On this basis, companies which are interested in buying from Mobarakeh Steel Company should send the required documents to the export management after sending their initial request based on commercial cooperation.

With regard to the approach of Mobarakeh Steel Company which aims at further satisfaction of consumers and timely delivery of products and protection of commodities bought by the purchasers especially export purchasers, a special site has been designed and built in Special Economic Zone of Bandar Abbas which is the largest and most important port in the country for the stockpile and shipment of products through this port city to the remotest areas of the world. The importance of this warehouse is known from the fact that Isfahan Mobarakeh Steel Company has exported major part of its products to America and Europe through this warehouse and via international waters on FOB basis.

Meanwhile, due to the targets of Mobarakeh Steel Company for the delivery of its products to export customers through CFR method, the importance of this issue becomes more clear.

Considering the distance of 600 km between the central plant and Bandar Abbas and in order to minimize the time for berthing and loading of the ships, steel products upon being produced will be transported to this warehouse through railways and by road in an effort to gradually complete the order of the consumer. After completing the consumer’s order and according to the scheduled plan for loading, products will be transferred to the dock immediately and will be loaded. All these operations take place under the supervision of Mobarakeh Steel Company and the observer based in the city in order to provide maximum assurance on the health and safety of product for the consumer.

Mobarakeh Steel Company which is rightly called “the gem of Iranian industry”, is ready to invite creditable foreign investors for the development of steel chain in Iran, especially high-tech products in order to meet the needs of domestic market as well as regional and international demands.

Meanwhile, we are prepared to form an international consortium in Iran or other countries for the establishment of steel industry factories and its chain. Today the need for the presence of large multinational companies in Iran’s steel industry and also presence Iran’s large companies besides other multinational companies in line with future developments is tangible for the two sides.

Would you please introduce Yazd Alloy Steel and elaborate on the potentials of the company?

Yazd Alloy Steel Company is the largest producer of different alloy and special steel in Iran and the Middle East. We are one of the most modern alloy steel plants in the world. The steel manufacturing, rolling of heavy metal levels, rolling of light metal levels, thermal and completion operations of the company are equipped with the most advanced machines and enjoy the highest level of technical know-how in the world. This enables production of alloy and special steel with the highest quality in compliance with the international standards. Products of our company are vastly used in oil, gas and petrochemical industries, power plants, tool manufacturing, manufacture of medical and surgical devices, automotive industries, machine manufacturing and other special industries.

Iran Alloy Steel Company is an annual production capacity of 450,000 tons which is capable of increasing to 600 thousand tons, became operational in the city of Yazd in the calendar year 1378 (1999-2000). Different long products such as rods, strips, squares, etc. are included in the production range of the company.

What are IASCO plans for development?

Currently domestic industries are mainly tilted towards industries such as auto making, machine manufacturing, rail, oil and gas and similar cases which consume low and medium alloy steel which are being produced by our company.

Although consumption of tool and stainless steel which are indicators of high alloy steel is less compared to low alloy steel, however the company has been able to constantly take positive steps in the field of production and supply of chrome stainless steel as well as cold and warm application steel.

Among the most important high alloy steel of the company reference can be made to 1.2712, 1.2740, 1.2344, 1.2367, 1.4021, 1.4057, 1.2080 and 1.2379 steel grades. Also, I am proud to announce that export of high alloy products from our company to Germany (which is the origin of production of these types of steel) is indicative of dynamism and high quality of these products.

How much investment has been made since the beginning and how much is related to the second phase of development?

The main part of the investment has been made in the first phase and the company’s development in recent years (Phase 2) for equipping the steel manufacturing section with an arc and a cauldron furnace, four-branch casting line and the required subsidiary installation, including air separation, etc. together with projects that have been implemented for the completion of other lines in some other units comprise about 20% of the investment in Phase 1.

What are IASCO plans to develop its market?

Iran Alloy Steel Company started with an initial output of 10,000 tons annually in the calendar year 1378 (1999). However, it increased to 300 thousand tons last year in line with our product and market development activities. Meanwhile, with the initiation of under moon development phase, a new capacity was added to the steel manufacturing capacity of the company. We will implement the capacity of molten steel output to about 600 thousand tons within the next one and two years and can be promising for the production and supply of about 500 thousand tons of steel products. Besides this and in order to create a balance in the area of increasing production of alloy products, extensive measures have been taken with regard to provision of complementary equipment and finishing.

In line with the implementation of the second phase and in an effort to establish a steel production factory with a capacity of 700 thousand tons beside the plant, a contract was signed with Spain’s Sarralle Company which took into effect on 19 September 2013 with the opening of credit documents.

Conclusion of contract and beginning of executive activities of subsidiary units such as construction of oxygen factory, irrigation, the main electricity post, implementation of foundation and industrial sheds being followed up and the project has so far made a progress of 15.54%.

Meanwhile, in order to supply the metal charge of the plant implementation of the project for processing scraps was put on the agenda and the contract for manufacture of shredder was concluded with COMES Company of Germany on 7 July 2014 and the device has been manufactured. Other activities related to the construction and purchase of special equipment and improvement of the foundation of equipment and the civil sections are continuing and with regard to the activities completed the project has made a progress of 67%.

Yazd Alloy Steel Co.

Iran Alloy Steel Company is the largest producer of different alloy and special steel in Iran and the Middle East.