

IRAN STEEL MARKET OVERVIEW

Mr. Hadi Hami, Marketing Manager

www.mesteel.com

SBB STEEL MARKET MIDDLE EAST CONFERENCE

2-3 September 2007,

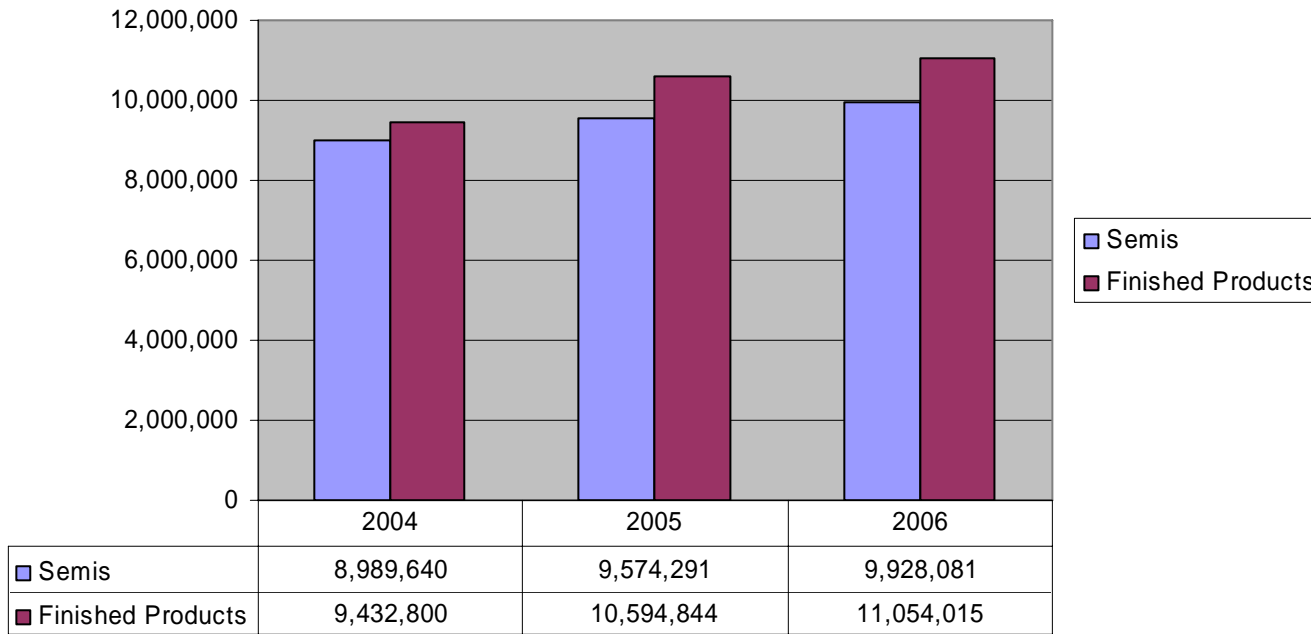
Shangri-La Hotel, Dubai, UAE

Iran Steel Market

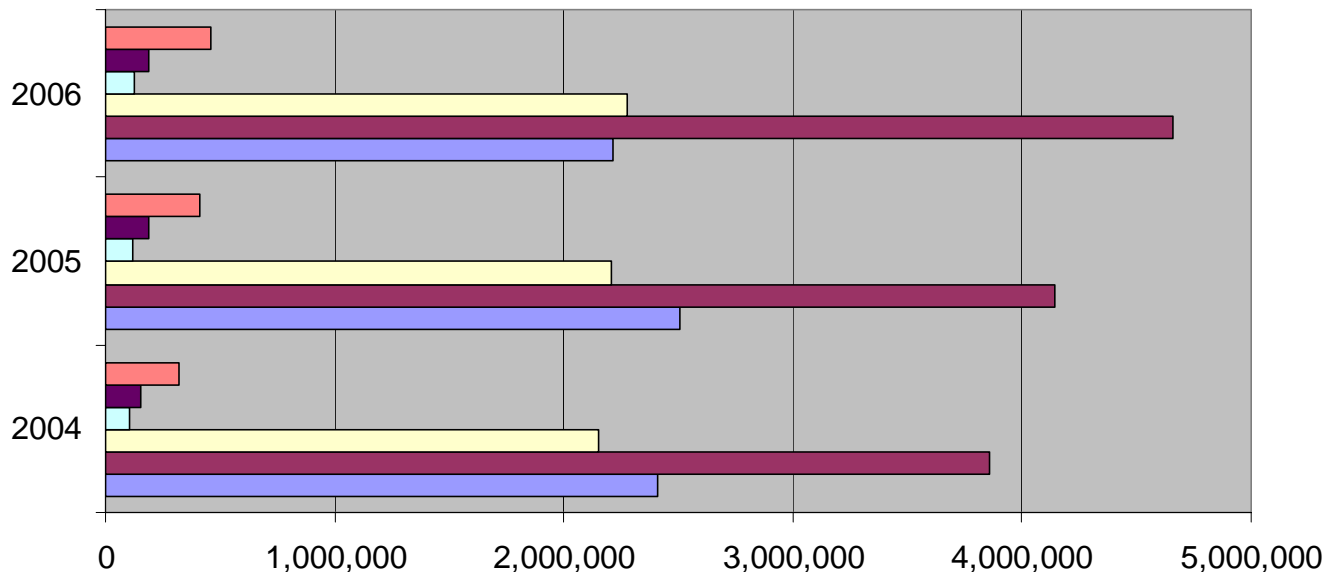
- Production overview & outlook
- Exports: Which mill exports what?
- Imports: How volatile is the market?
- Import sources diversify. Why China?
- Middle East and Iran demand side issues
- Iran pipes & tubes market perspective
- Iran steel prices & market opportunities

- Iran Steel Production Overview - Outlook
 - Semis production (per mill in 2004 – 2006)
 - Finished products production (per mill in 2004 – 2006)

Iran Steel Production (mt) (2004 - 2006)

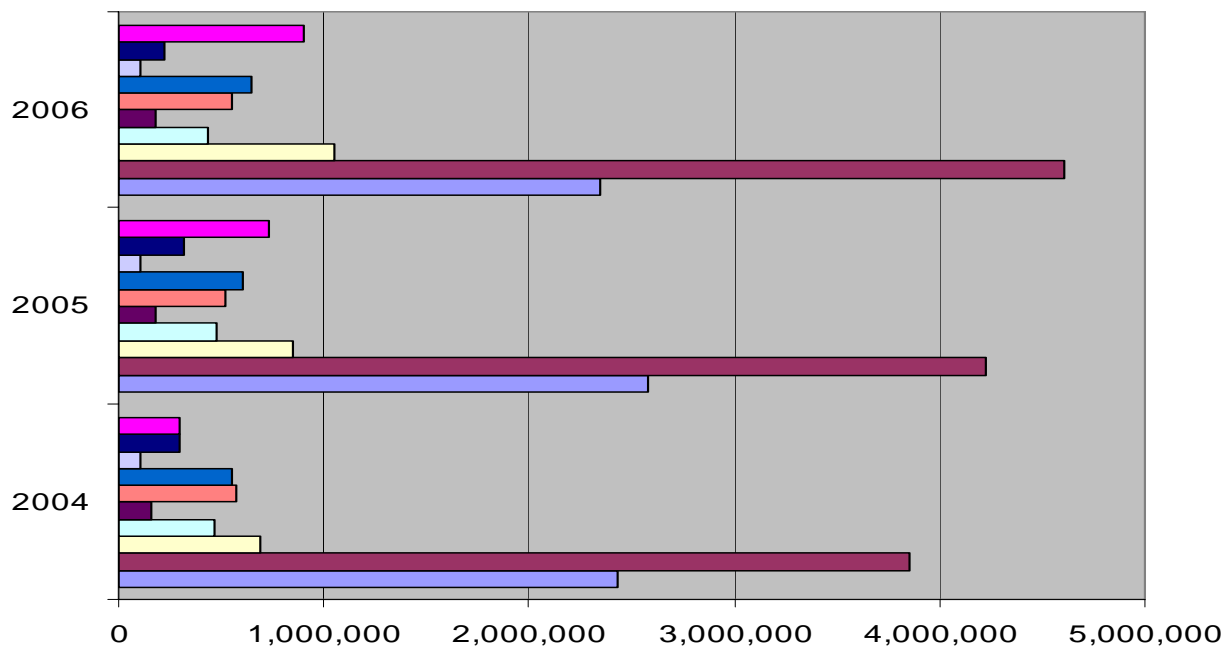


Iran Semis Production (mt) per mill (2004 - 2006)



	2004	2005	2006
■ Khorasan Steel Co	317,012	410,674	460,274
■ Iran Alloy Steel	150,389	188,337	187,726
■ INSIG	105,273	115,681	125,150
■ Khouzestan Steel Co	2,150,849	2,205,792	2,280,128
■ Mobarakeh Steel Co	3,859,516	4,146,372	4,658,264
■ Esfahan Steel Co	2,406,601	2,507,435	2,216,539

Iran Finished Products Production (mt) per mill (2004 - 2006)

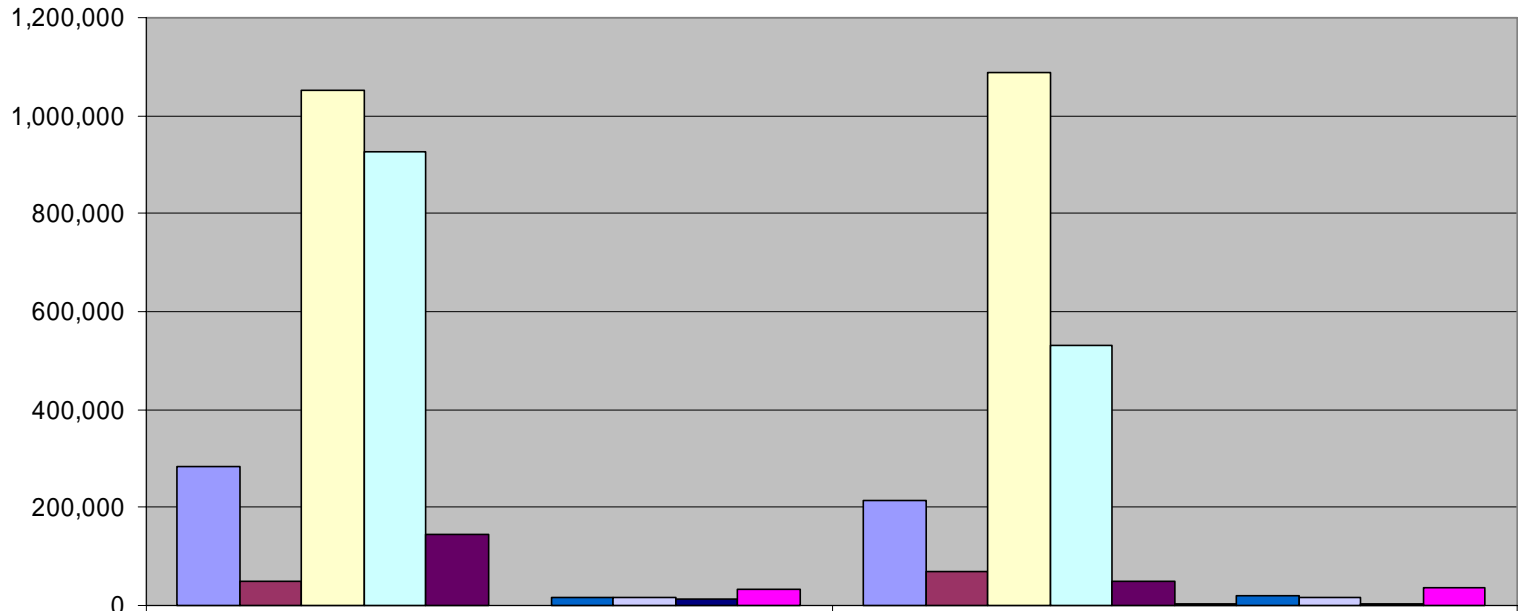


	2004	2005	2006
Others	300,000	730,000	900,000
Ahwaz Rolling & Pipes	293,658	320,218	224,437
Kerman Steel Co	110,036	103,225	102,818
Khorasan Steel Co	555,502	603,290	644,234
Azarbaijan Steel Co	573,084	525,103	553,664
Iran Alloy Steel	162,071	180,996	182,136
Kavian Steel Co	465,329	480,451	439,097
INSIG	692,652	852,665	1,056,076
Mobarakeh Steel Co	3,853,548	4,222,644	4,609,021
Esfahan Steel Co	2,426,920	2,576,252	2,342,532

Iran steel exports per product type (2005 – 2006)

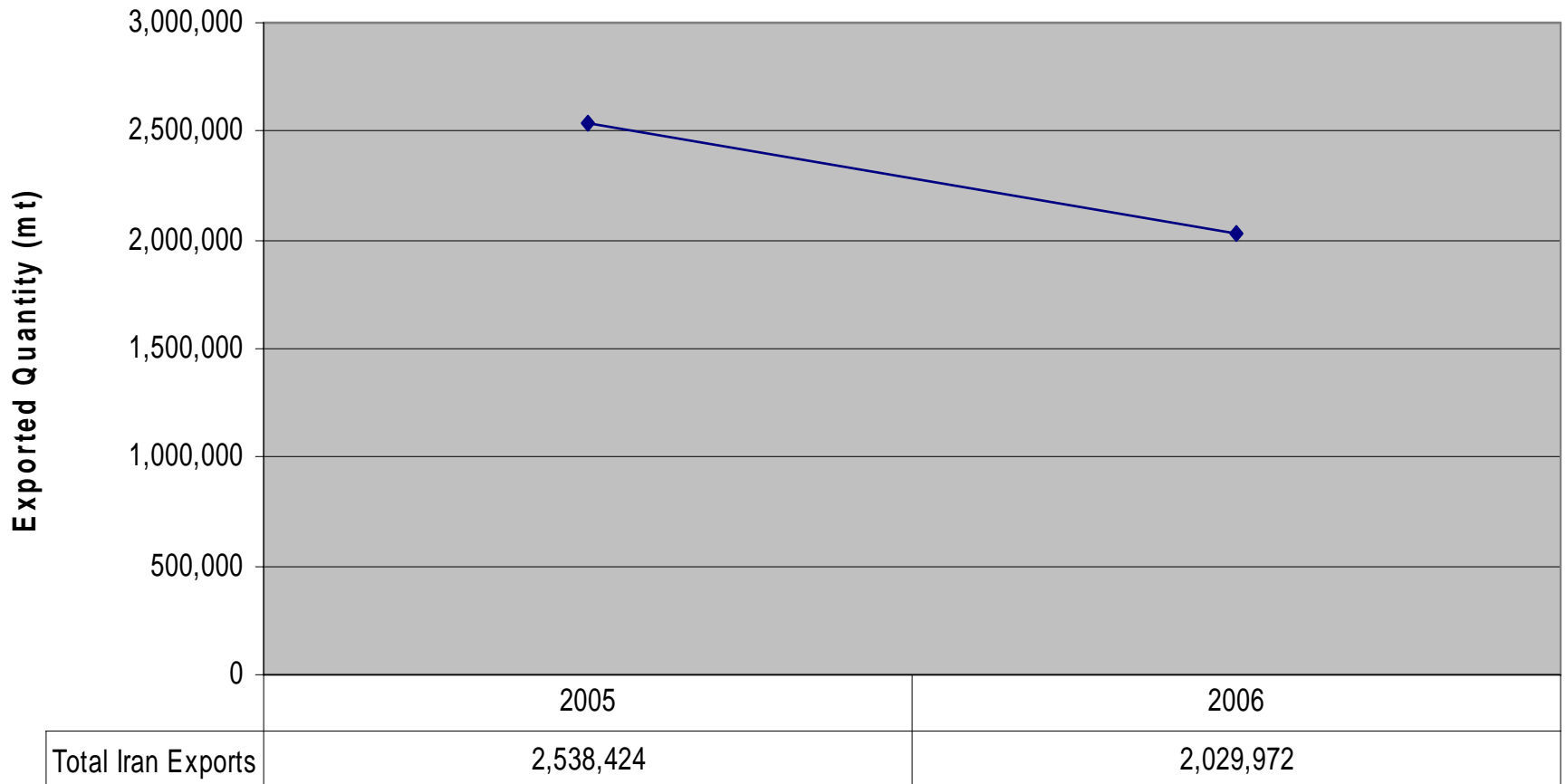
- Export Figures per mill (2005 - 2006)
- “Value” of steel exports per mill (2005 - 2006)

Iran steel exports (mt) per mill (2005 - 2006)

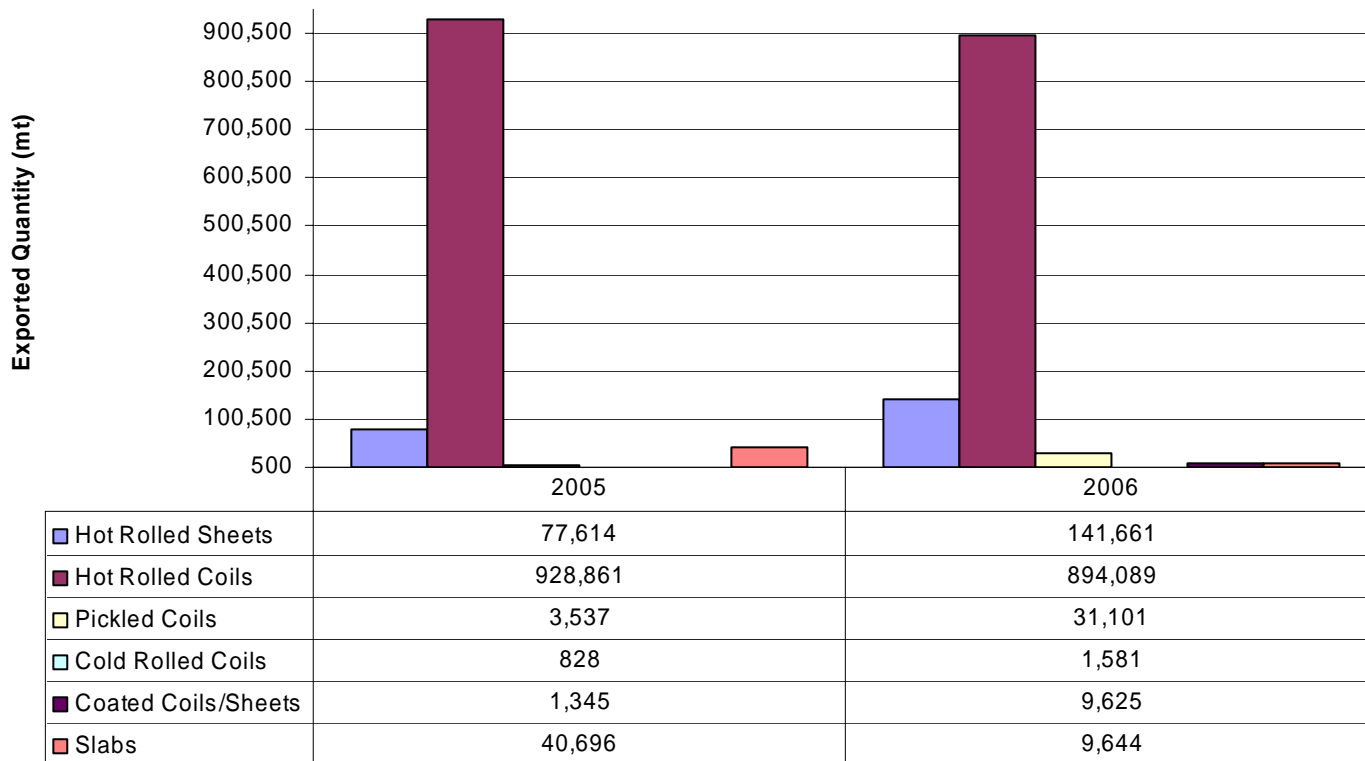


	2005	2006
■ Esfahan Steel Co (ESCO)	284,232	213,856
■ Saba Complex	48,889	70,149
■ Mobarakeh Steel Co (MSC)	1,052,881	1,087,701
■ Khouzestan Steel Co (KSC)	927,237	531,274
■ Iran National Steel (INSIG)	143,995	49,530
■ Kavian steel	1,000	1,782
■ Iran Alloy Steel	17,103	18,891
■ Azarbaijan Steel	17,307	15,570
■ Khorasan Steel Co	13,067	3,732
■ Ahwaz Rolling & Pipes	32,713	37,487

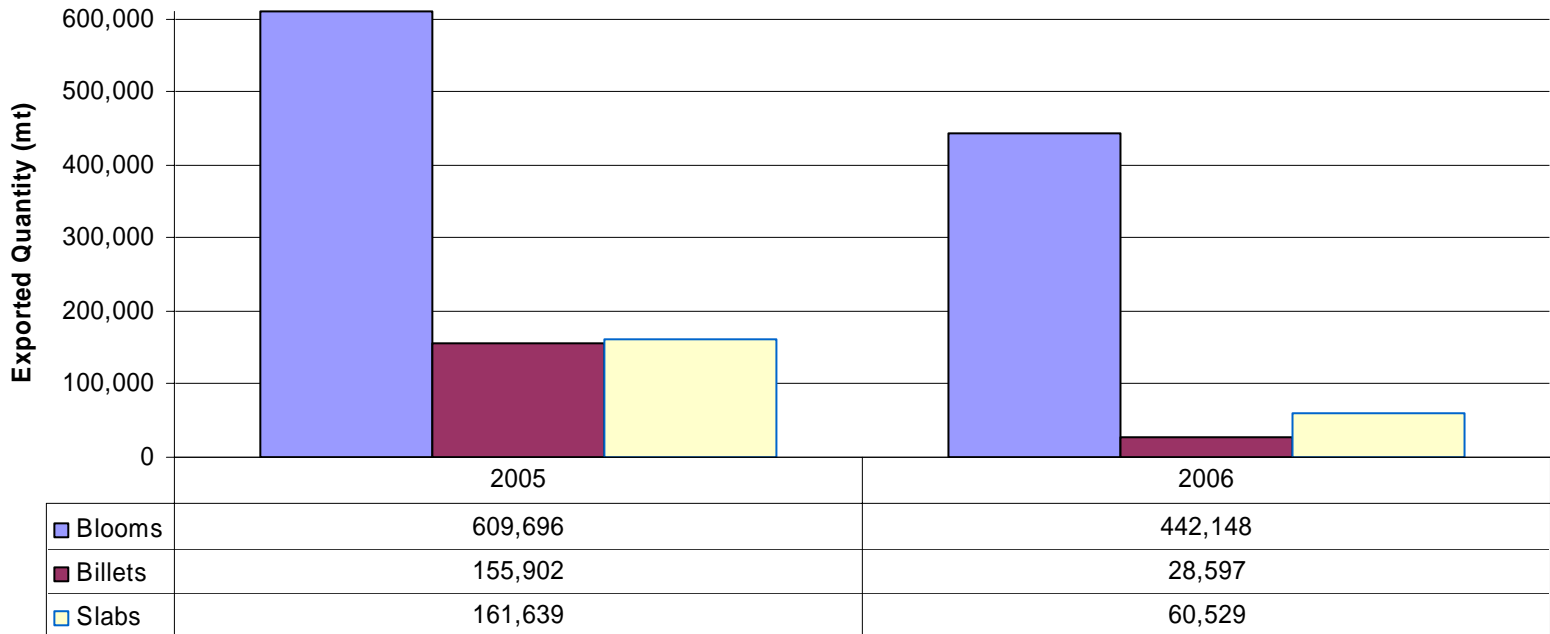
Total Iran Steel Exports (2005 - 2006)



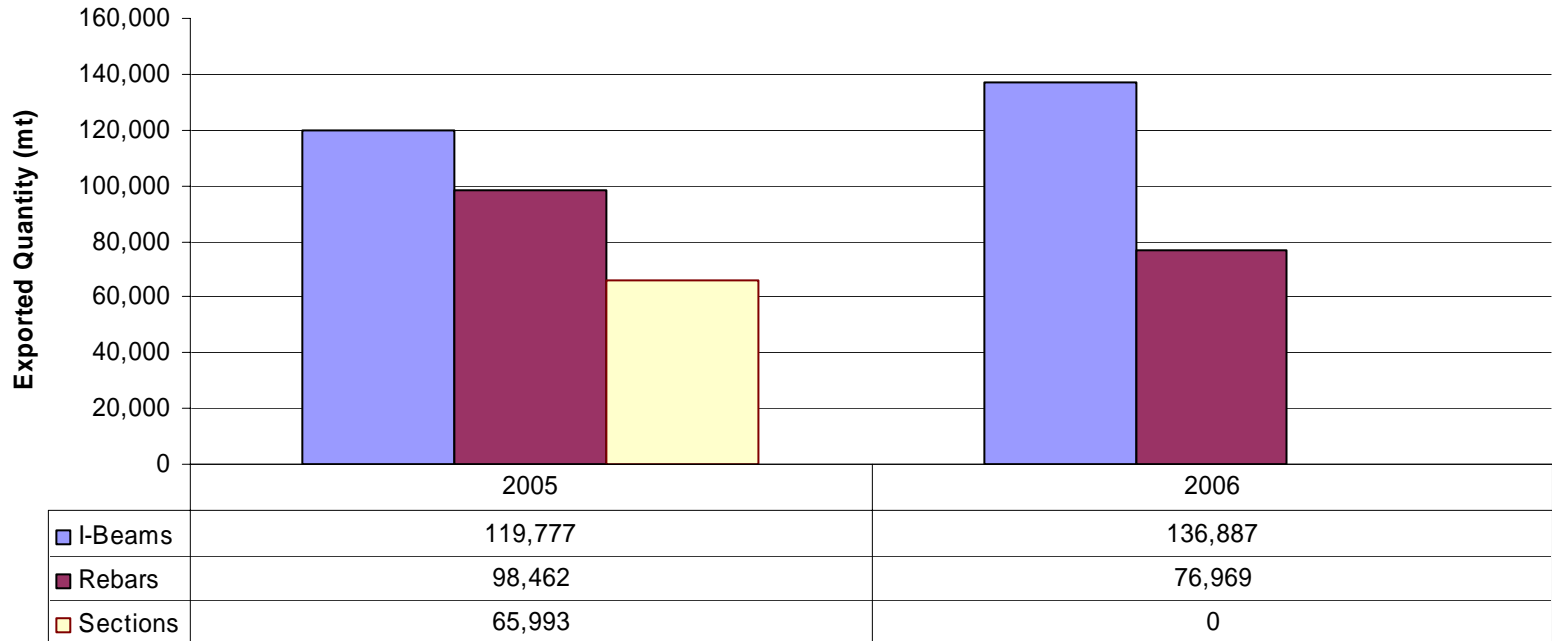
Mobarakeh Steel Exports (2005 - 2006)

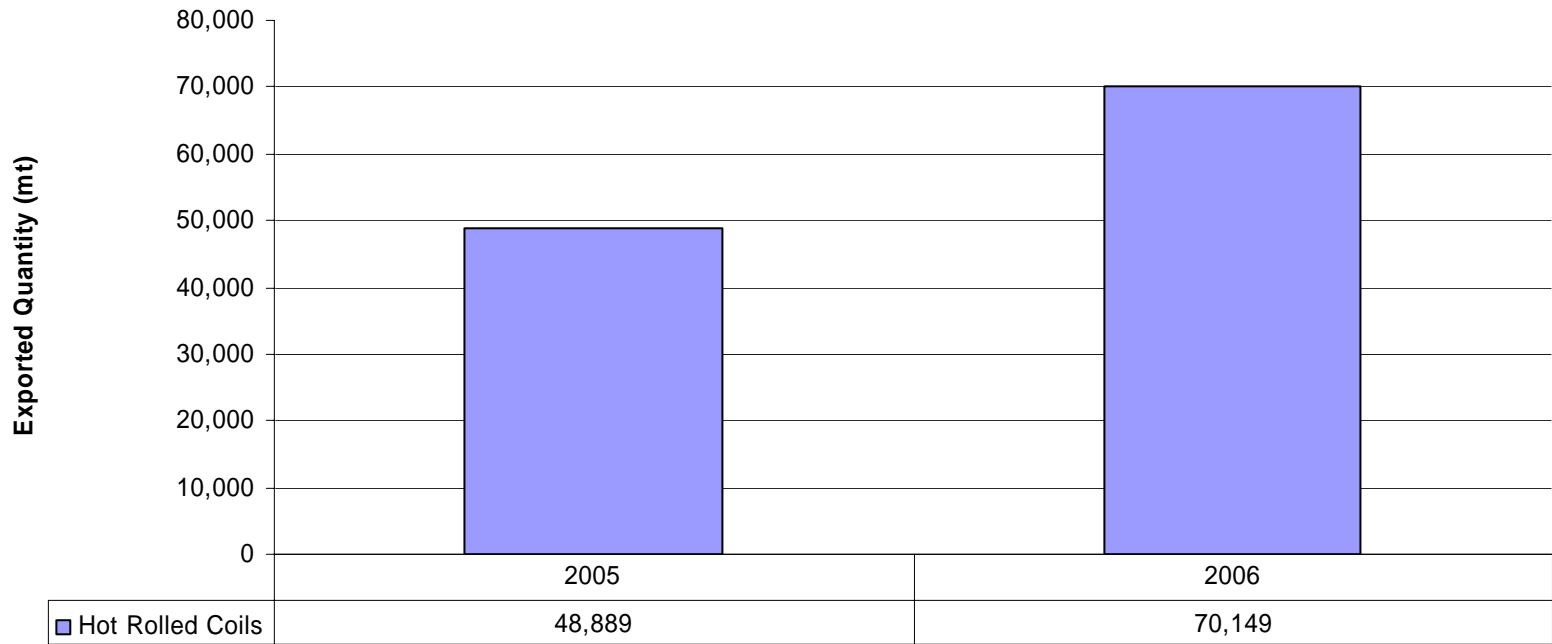


Khuzestan Steel Exports (2005 - 2006)

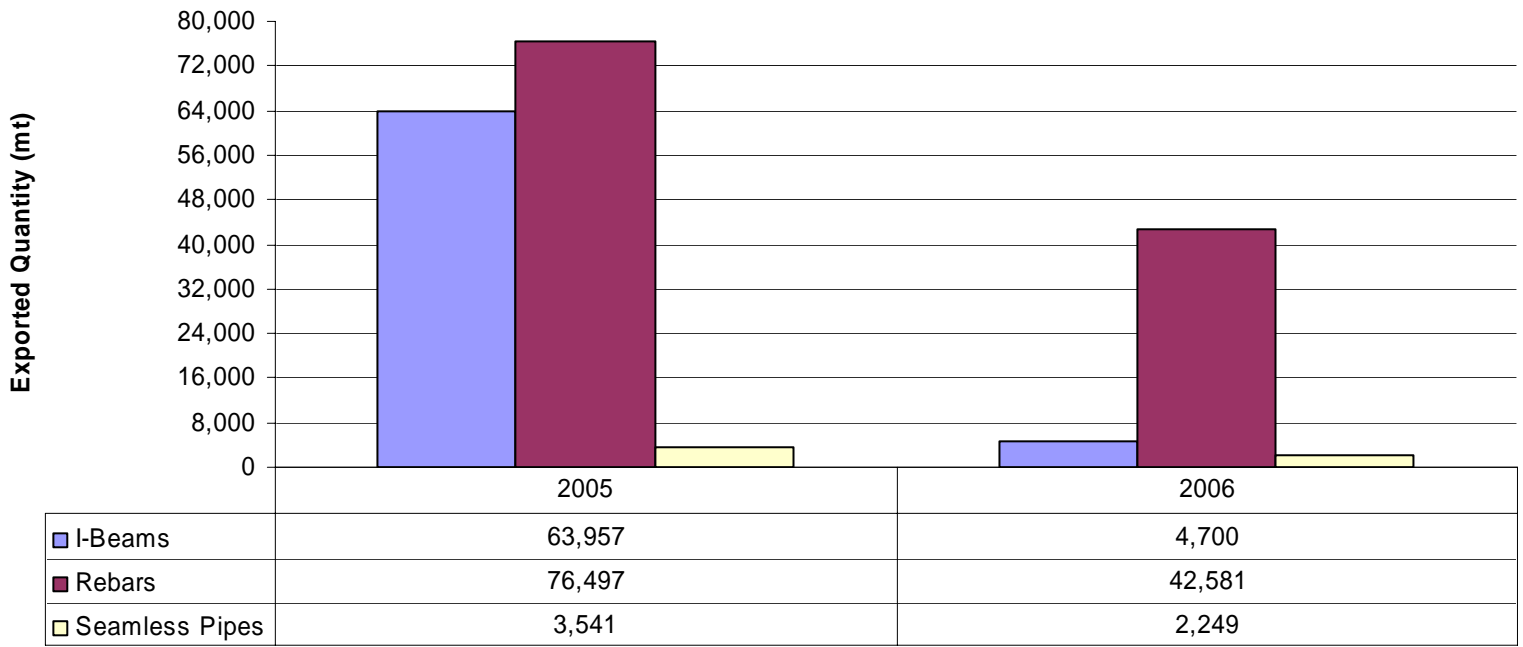


ESCO Exports (2005-2006)



Saba Complex Exports (2005 - 2006)

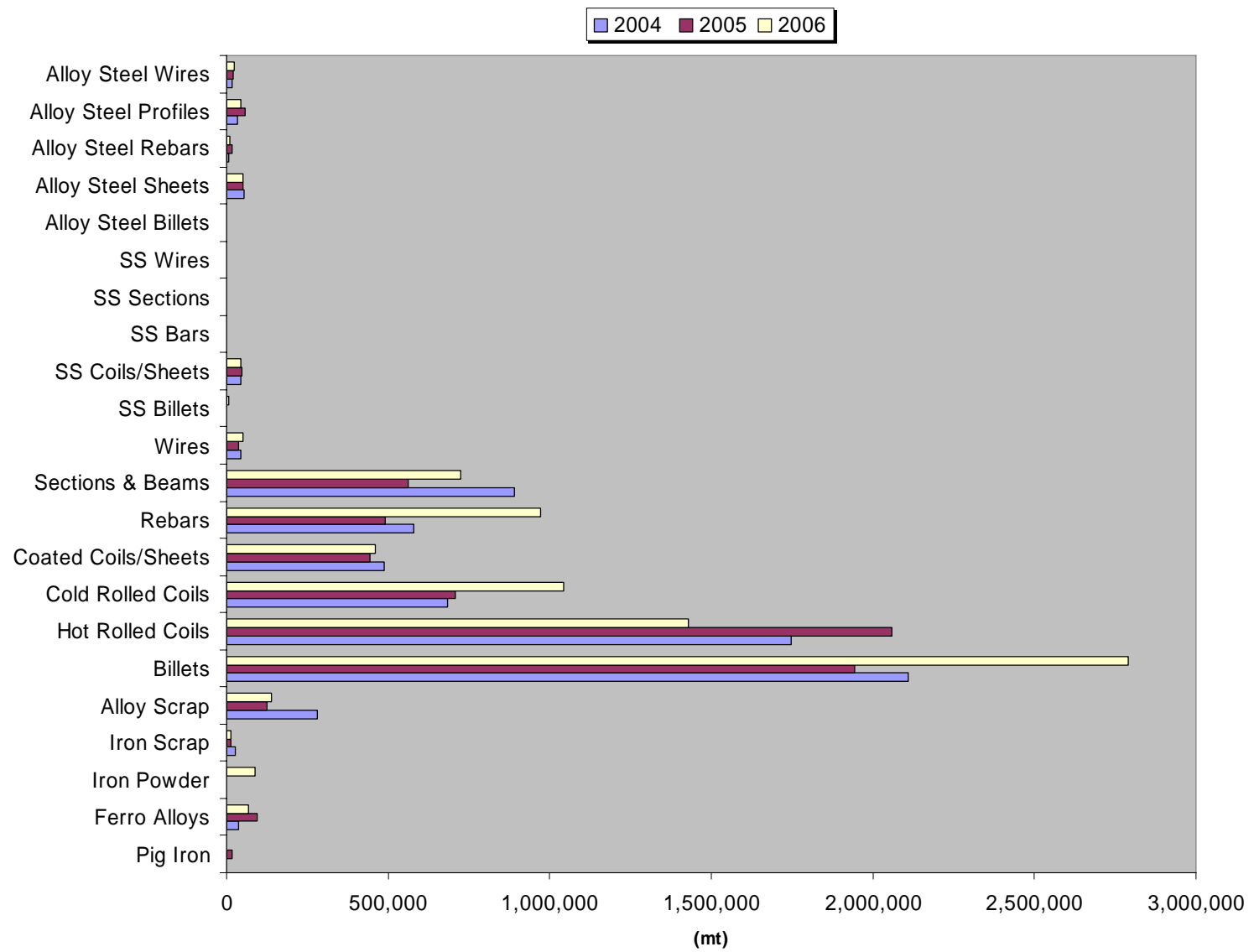
INSIG Exports (2005 - 2006)



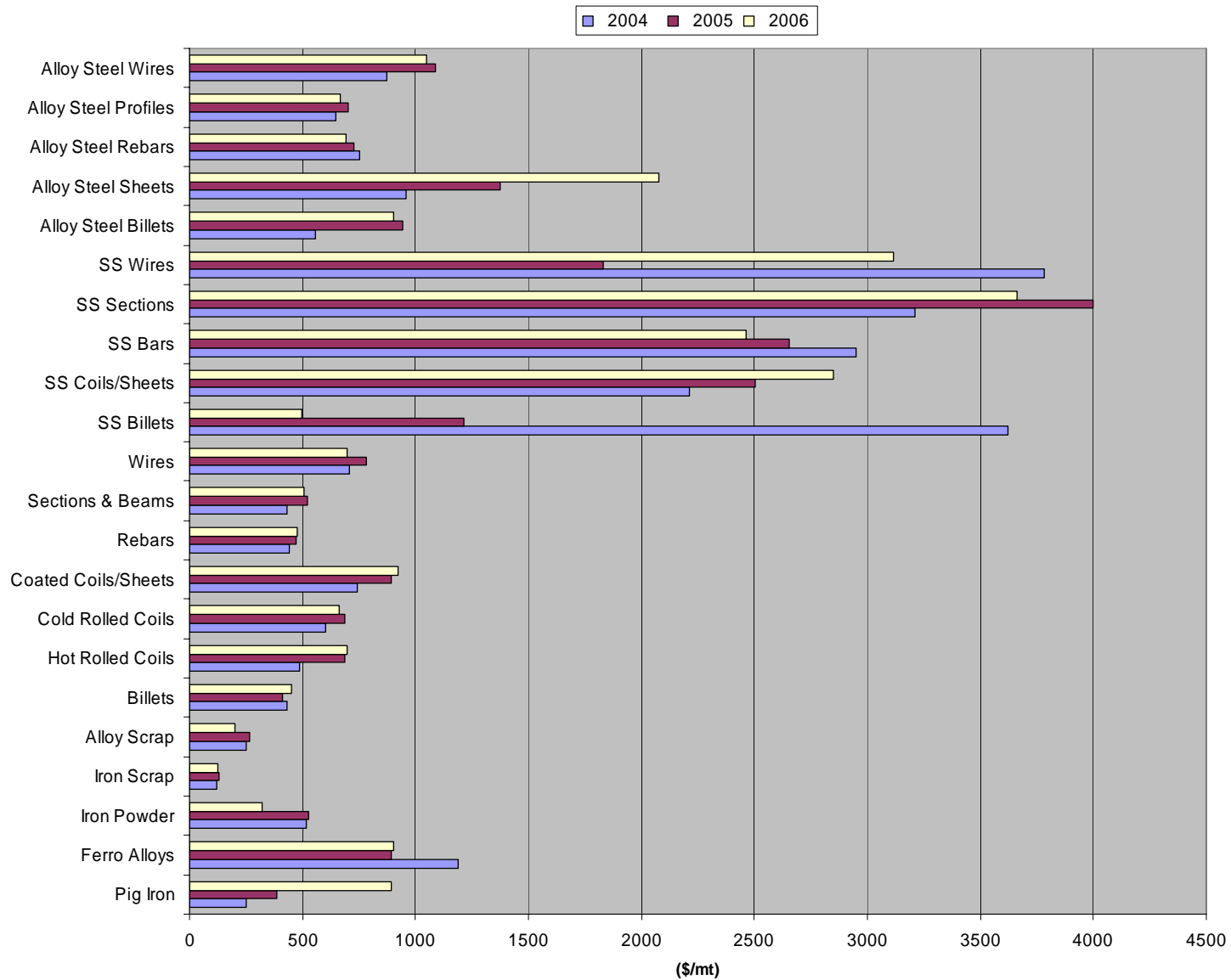
Imports: How volatile is the market?

- Steel imports per product type (mt) (2004-2006)
- “Average Price” of steel imports per product type (2004-2006)

Iran steel imports per product type (2004-2006)

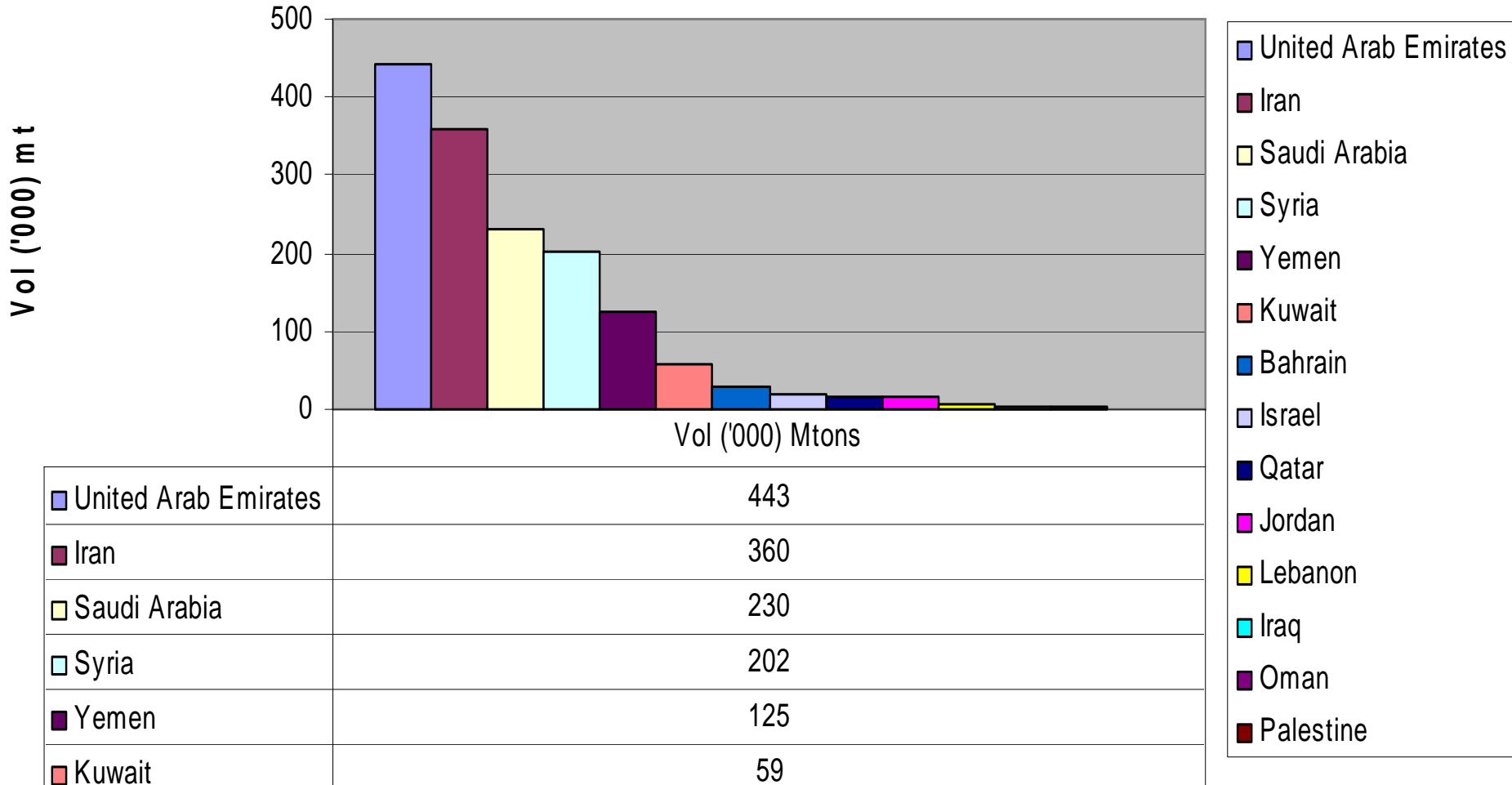


Iran "Average Price " of imported steel products per product type (2004-2006)

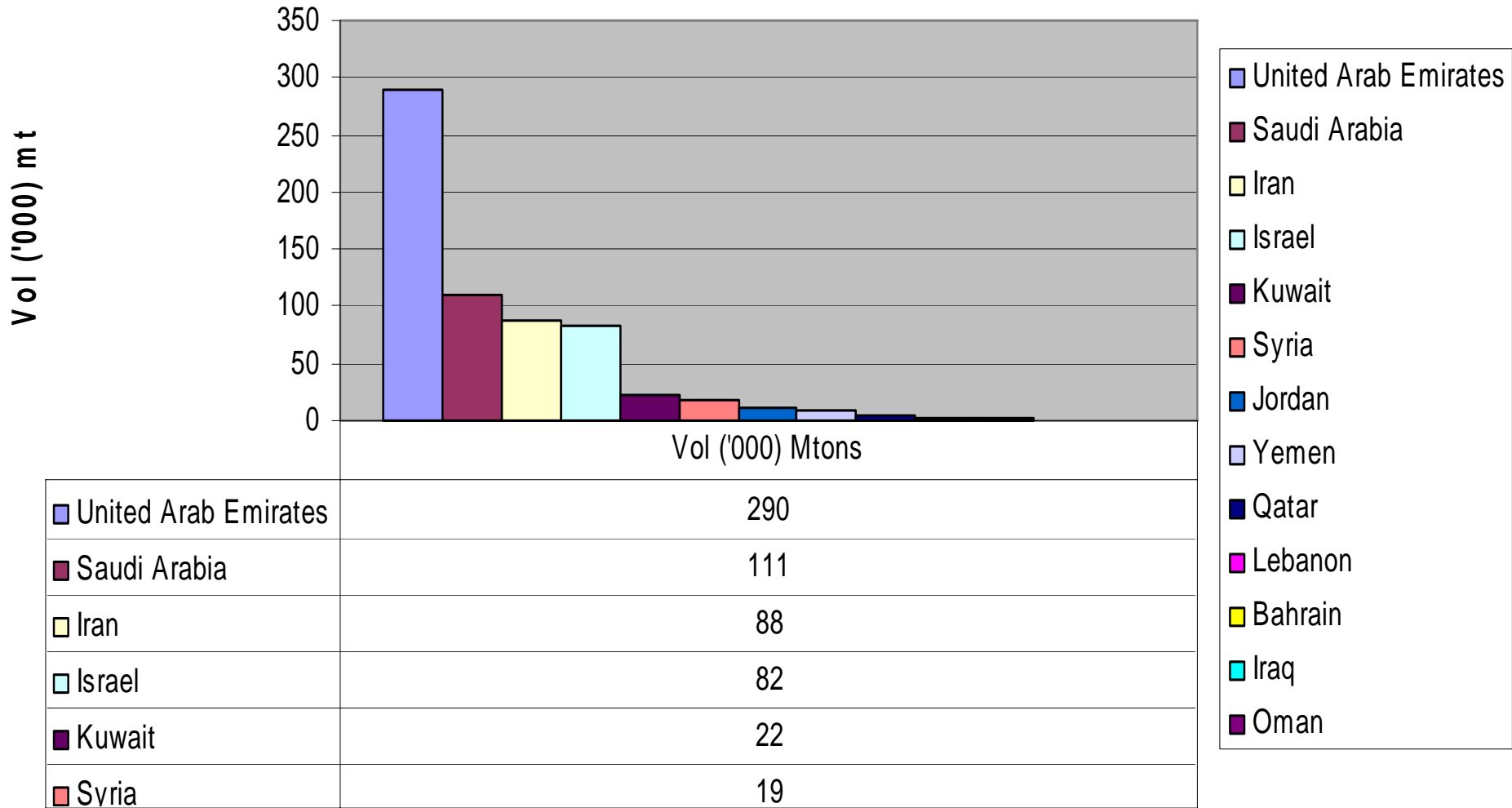


Import sources diversify, Why China?

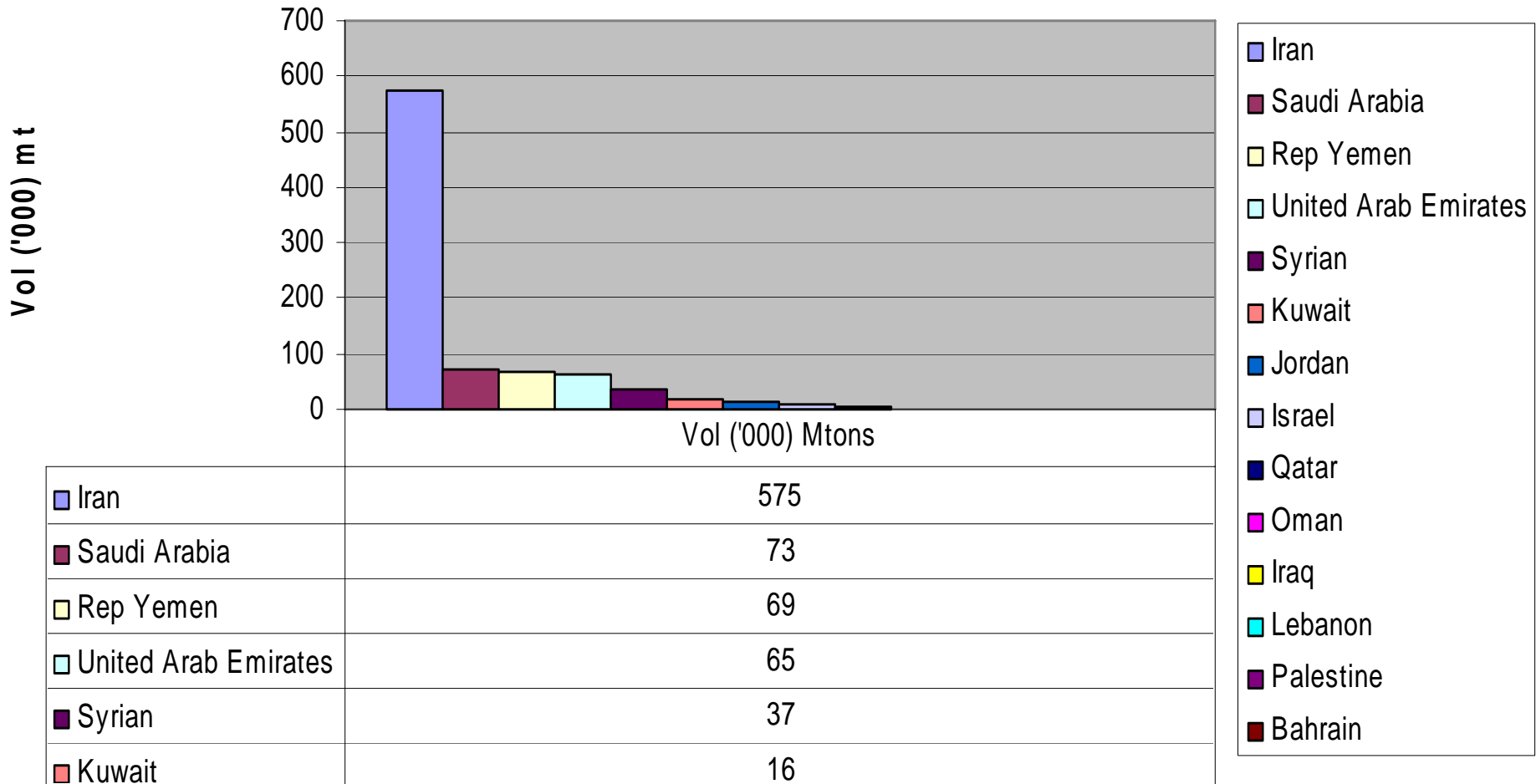
Middle East long products imports, Ex-China per country (2006)



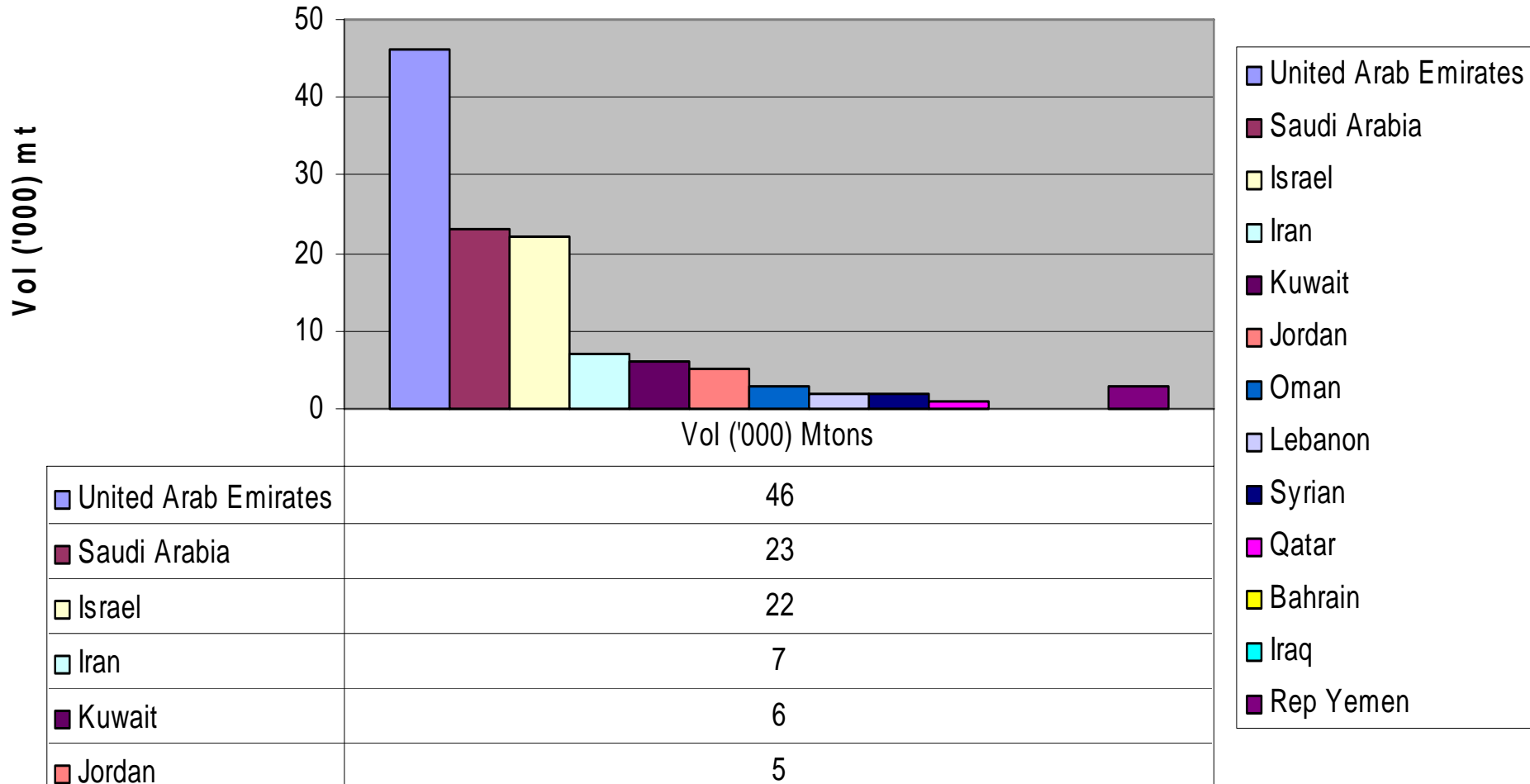
Middle East flat products imports, Ex-China per country (2006)



Middle East long products imports, Ex-China per country (Jan-Feb 2007)



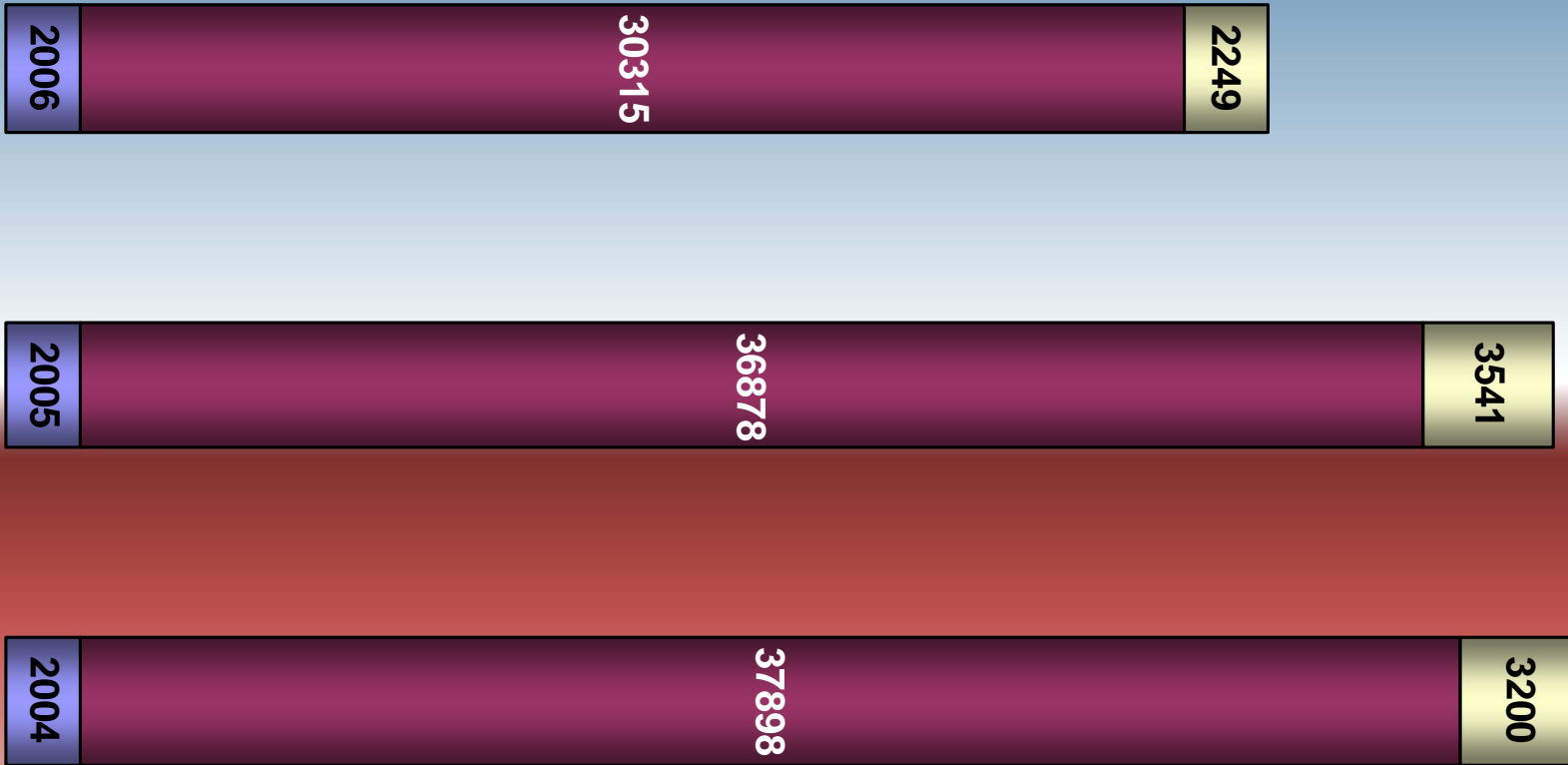
Middle East flat products imports, Ex- China per country (Jan - Feb 2007)



Iran Seamless Pipe Producer

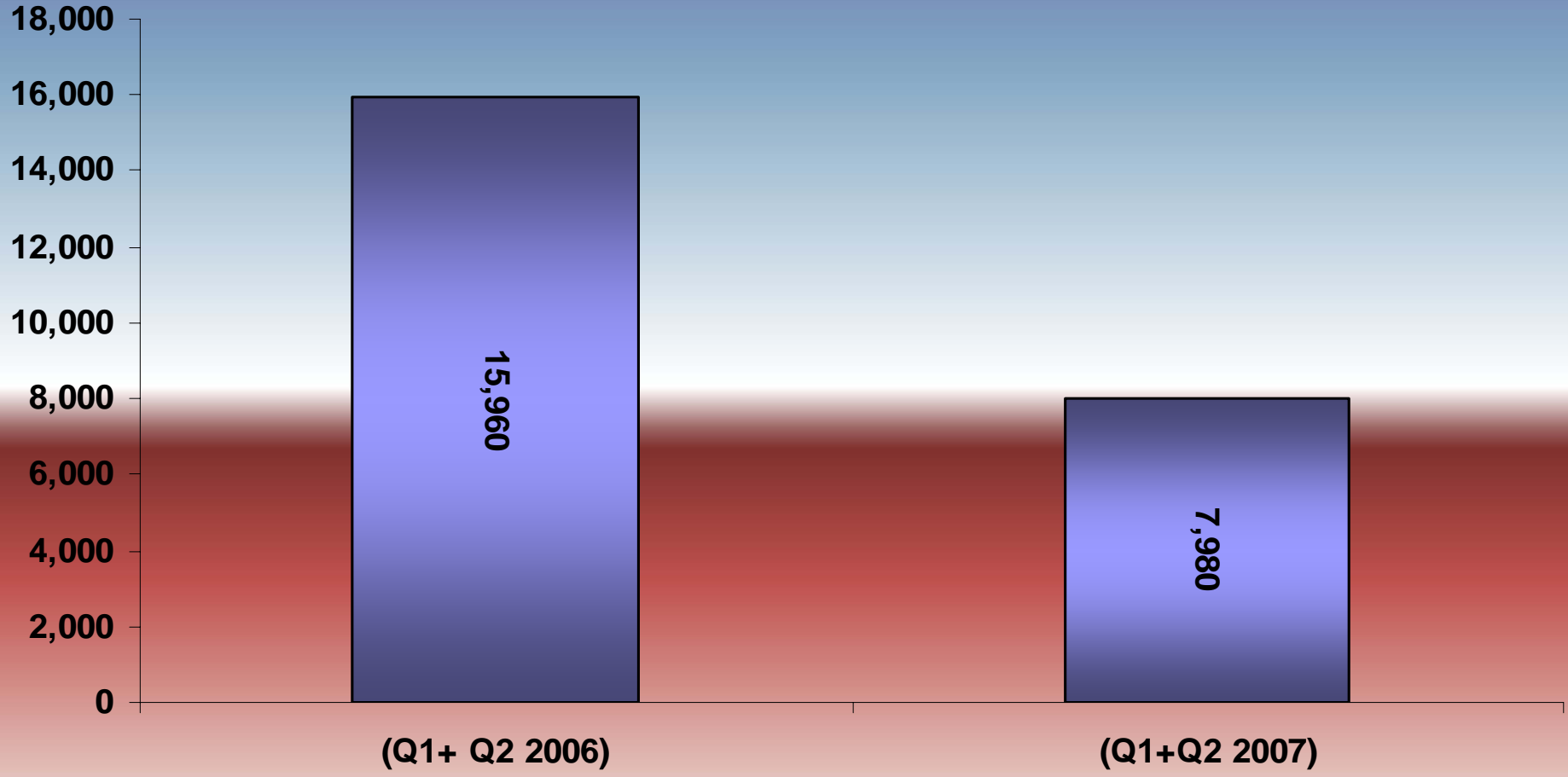
Iran National Steel Industrial Group (INSIG)
(The only local player)

Iran Seamless Pipes Production (INSIG Production)(mt) (2004 -2006)



■ Year ■ Production ■ Export

Iran Total Seamless Pipes Production (mt) (INSIG) (Q1+Q2 2007)



■ Production

Seamless pipe demand increase

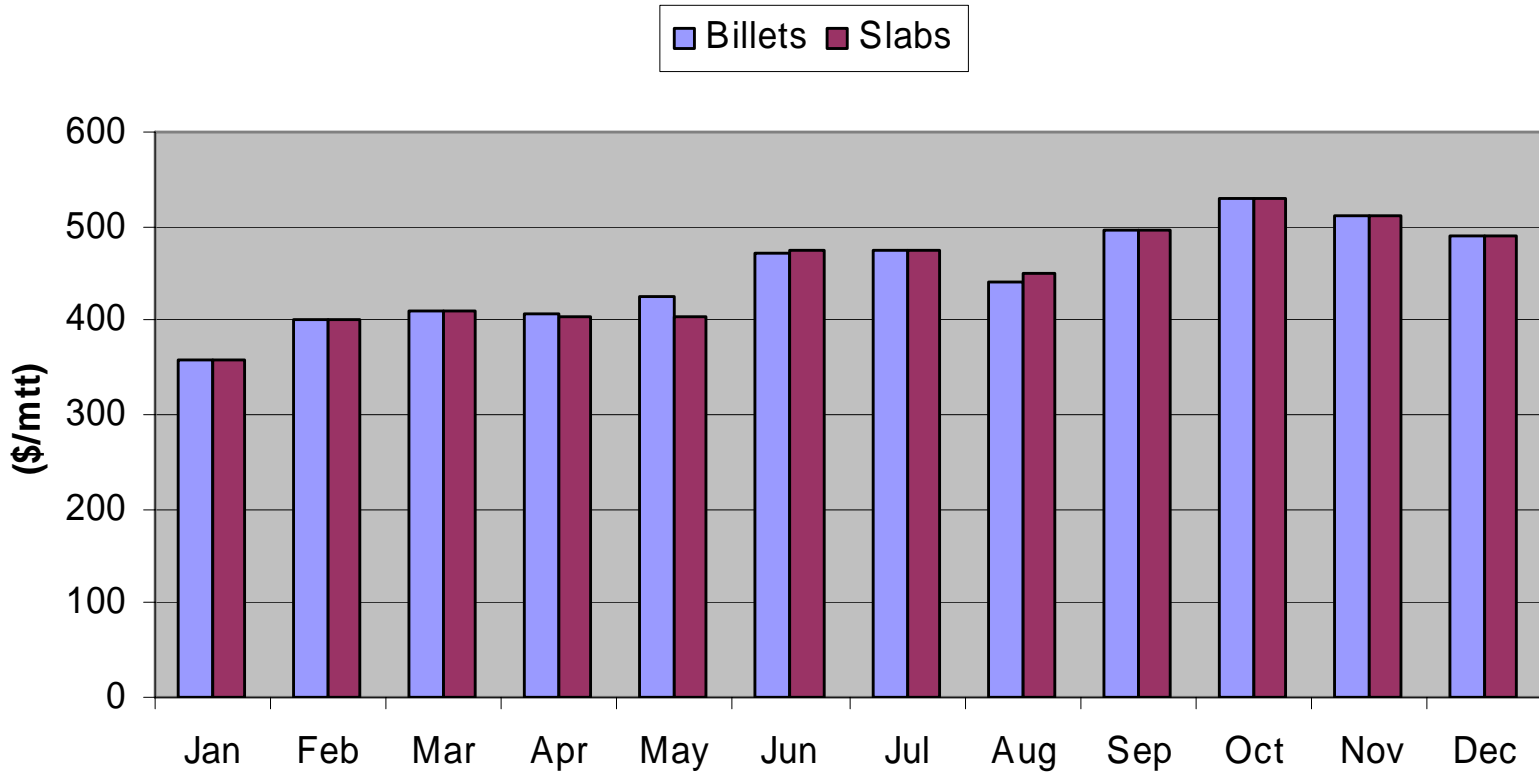
- **Domestic Consumption Increase**
- **Shortage of Raw Materials**

- **Import difficulties**
- **More Government Restrictions**

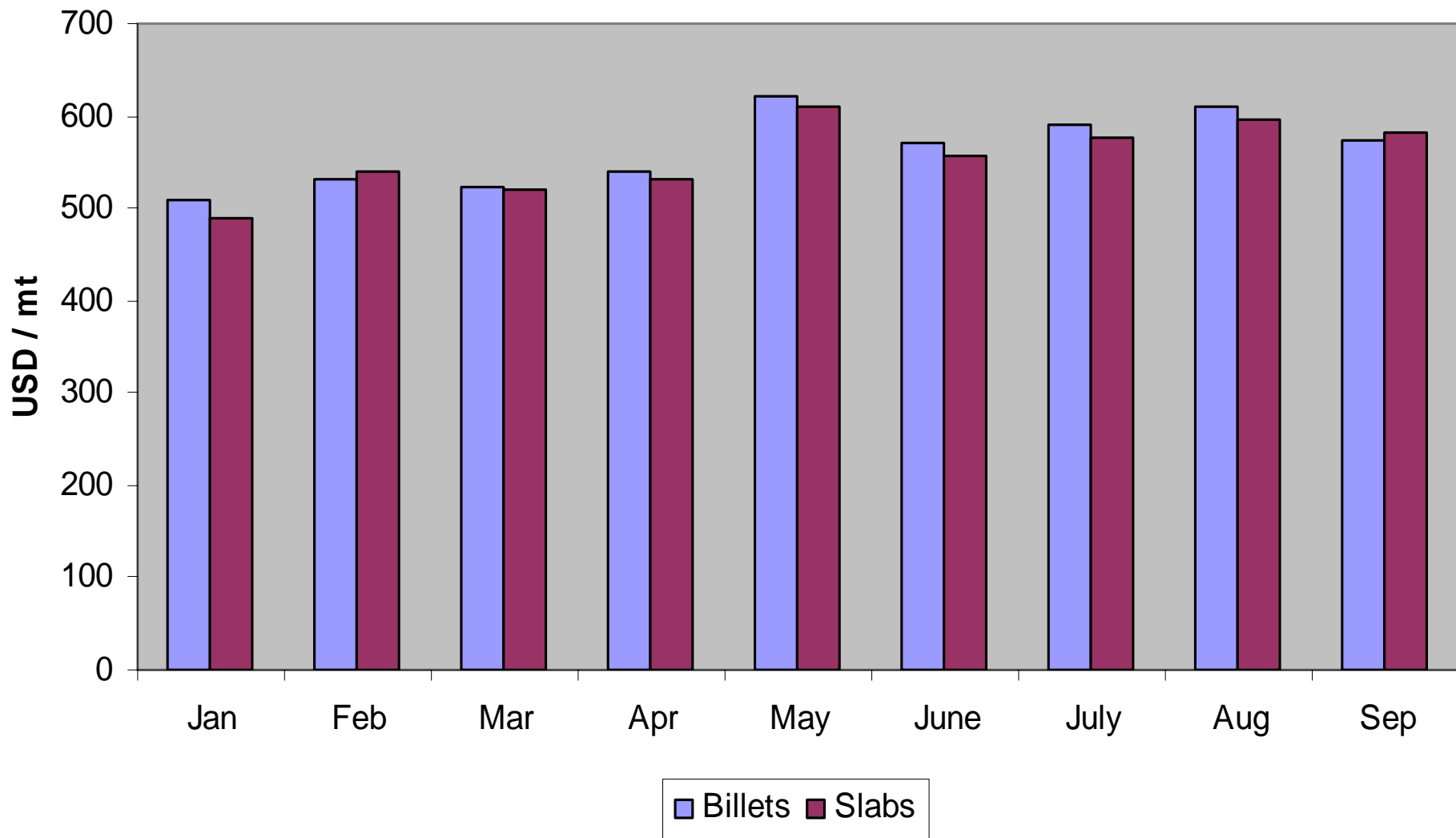
Iran Carbon Steel Prices

- 2006
- 2007

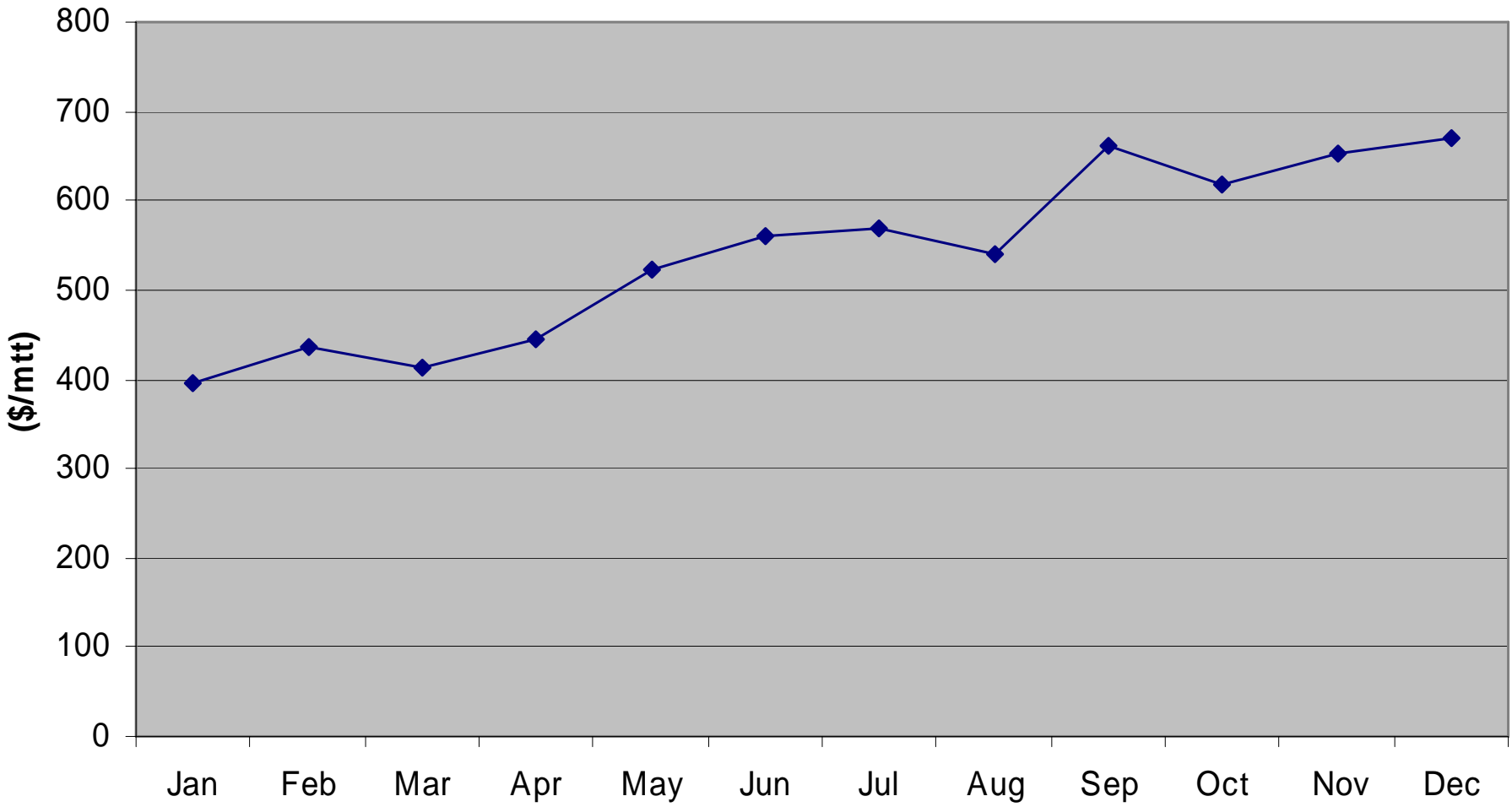
Iran Steel Semi Finished Products Prices (2006)



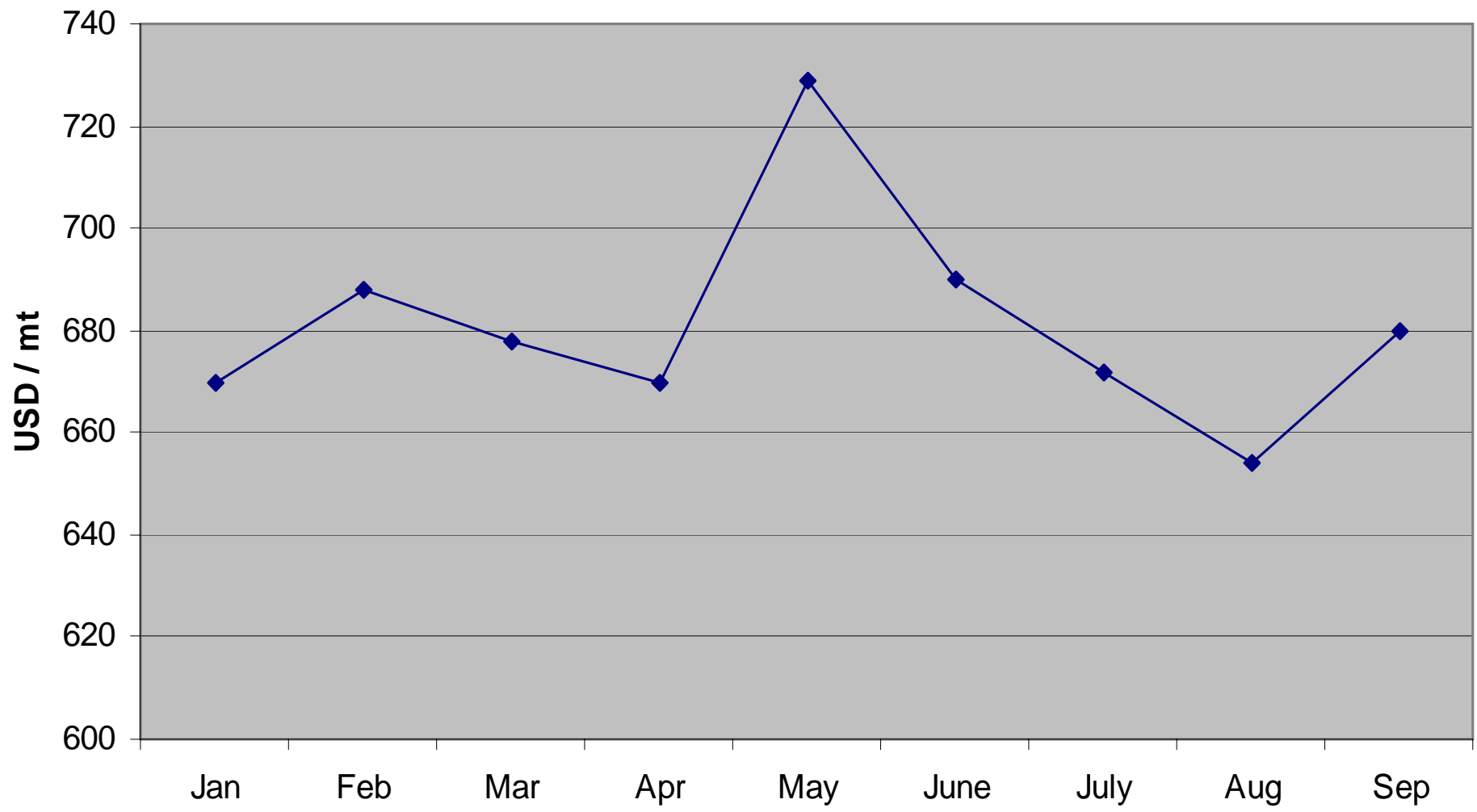
Iran Steel Semi Finished Products Prices - 2007



Iran Steel Rebar Prices (2006)

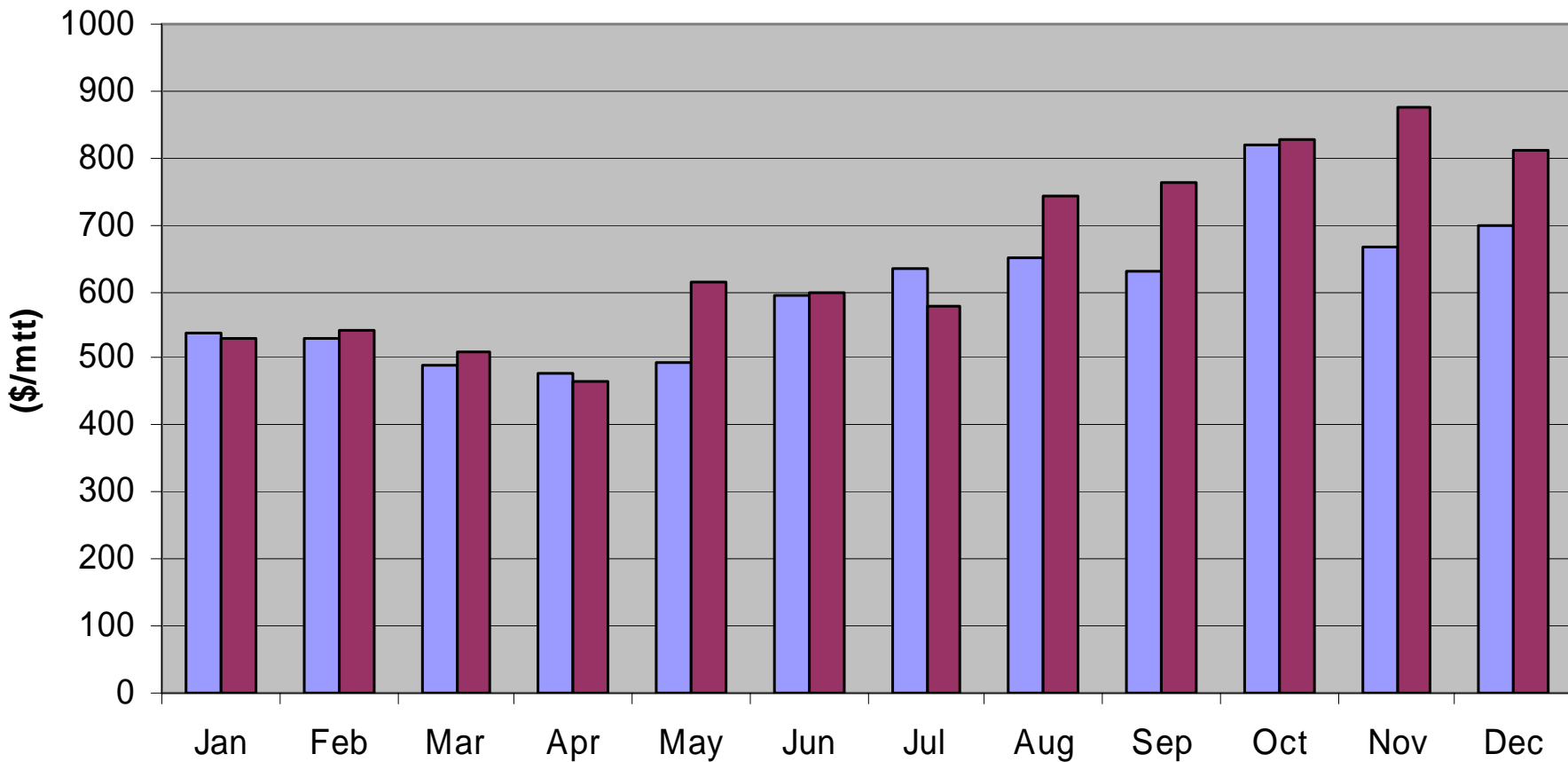


Iran Steel Rebars Prices - 2007

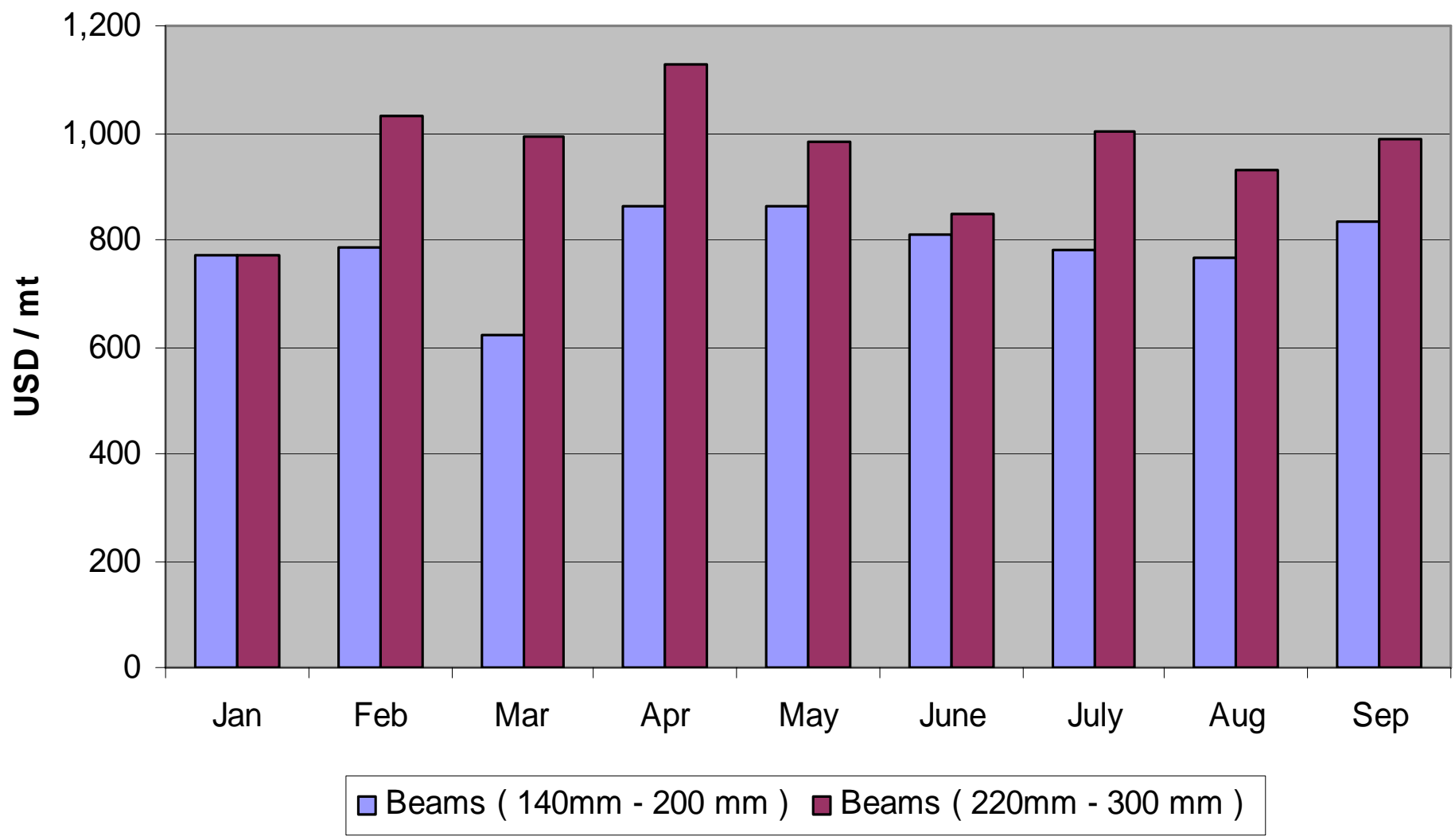


Iran Steel Beam Prices (2006)

■ Beams (140mm - 180 mm)
 ■ Beams (200mm - 300 mm)

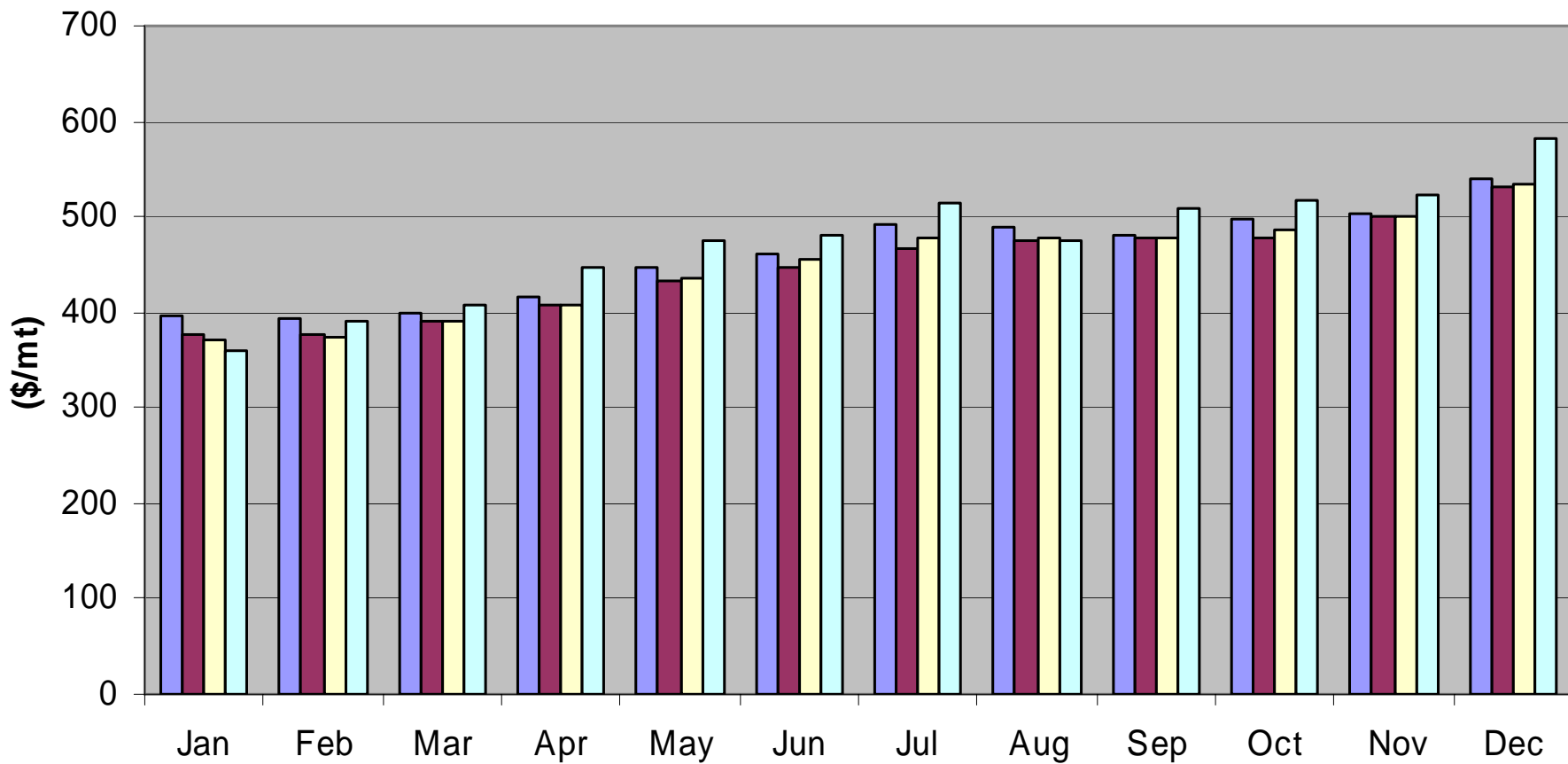


Iran Steel Beams Prices - 2007

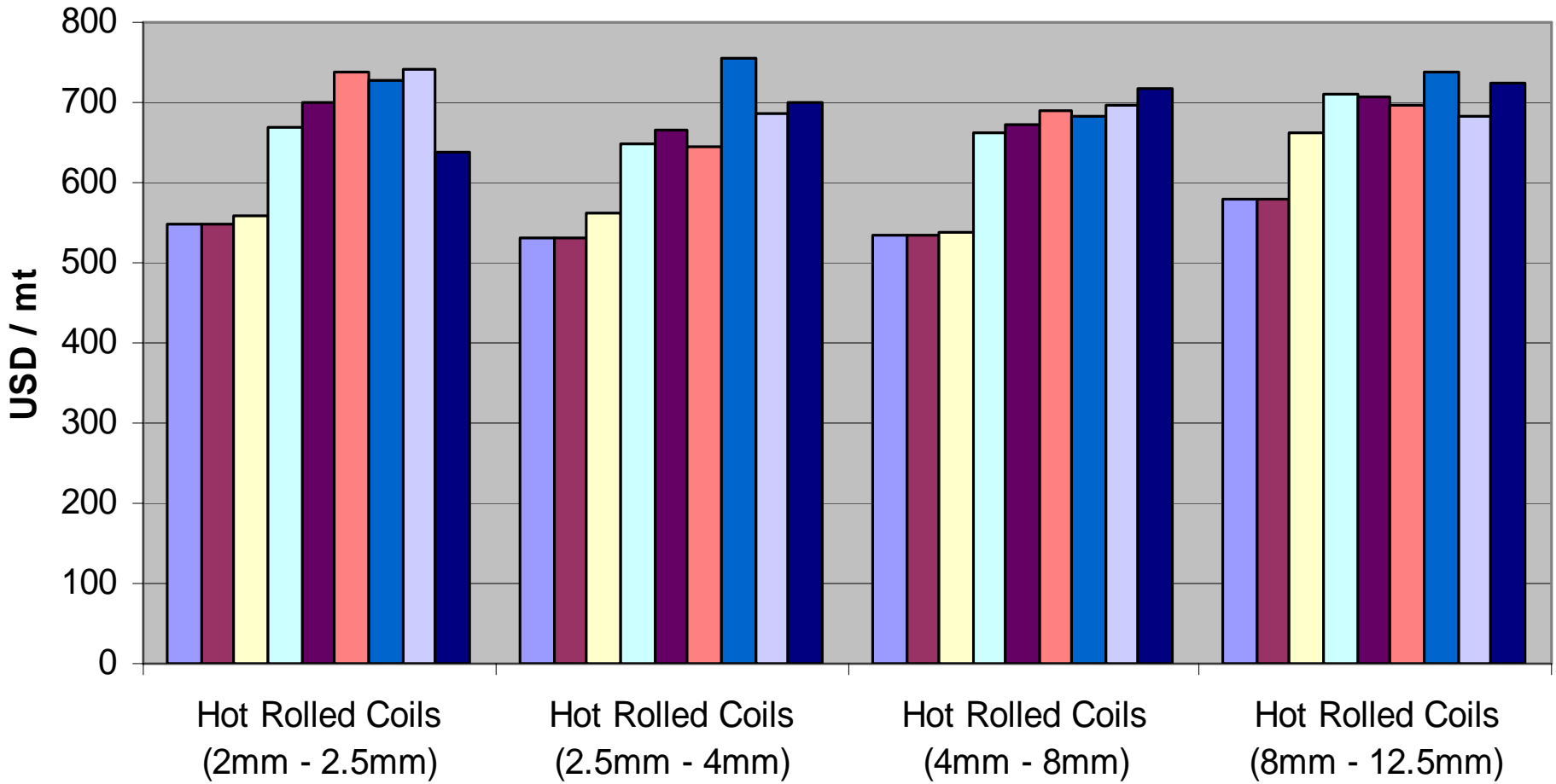
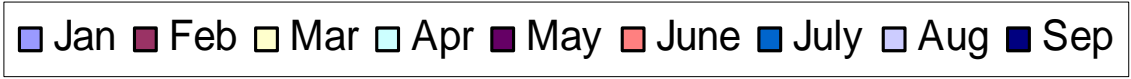


Iran Steel Hot Rolled Coil Prices (2006)

■ (2mm - 2.5mm)
 ■ (2.5mm - 4mm)
 ■ (4mm - 8mm)
 ■ (8mm -12.5mm)

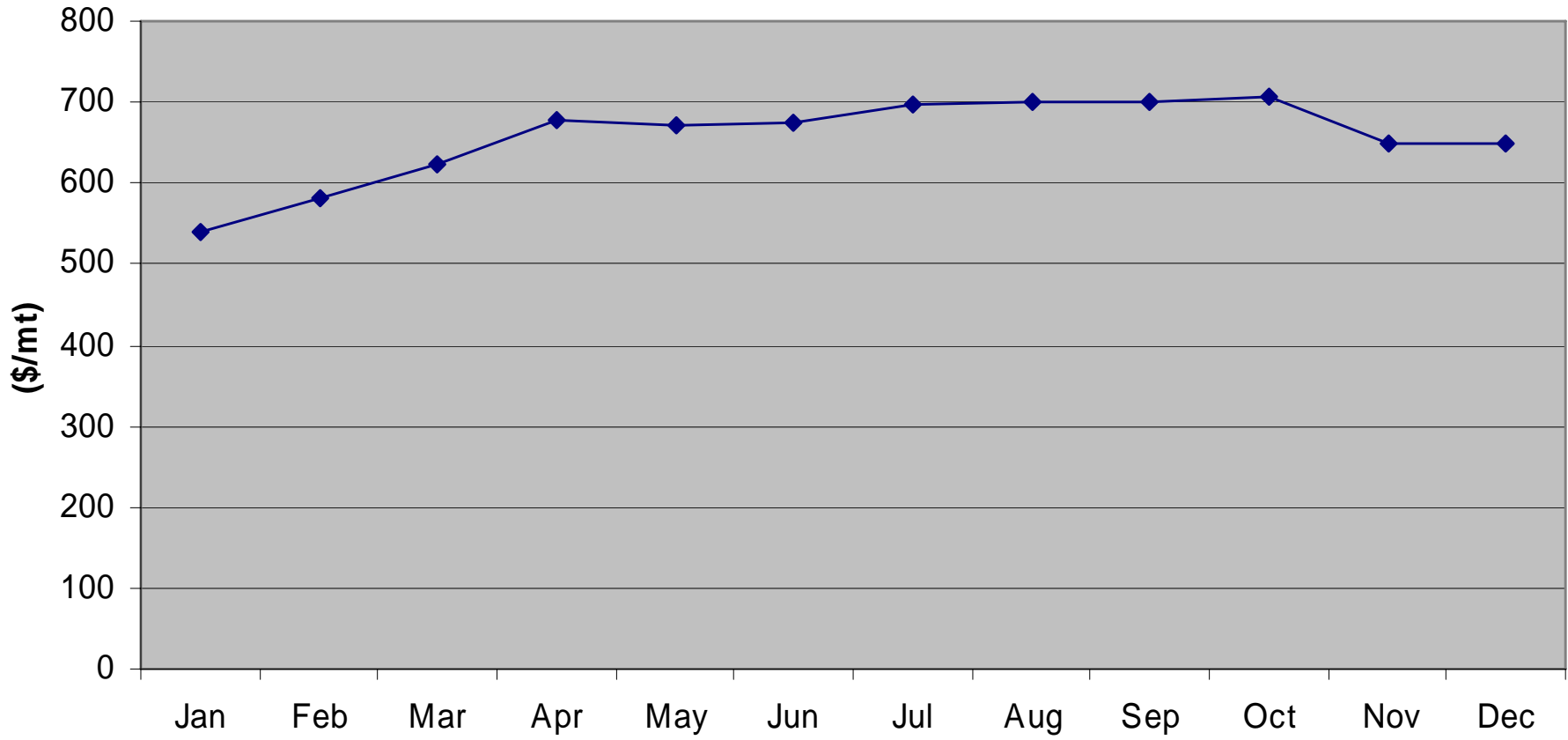


Iran Steel Hot Rolled Coils Prices - 2007

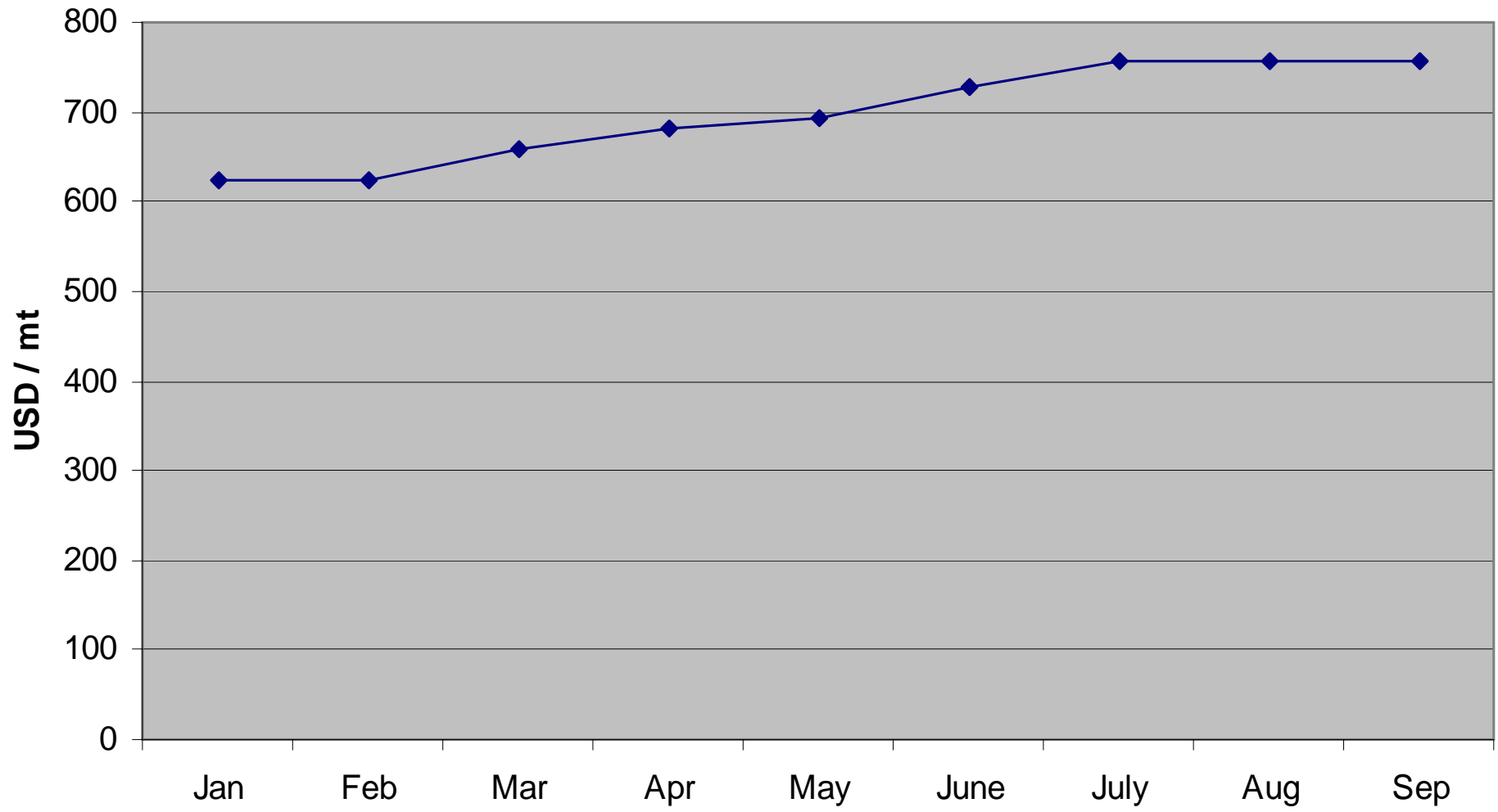


Iran Steel Cold Rolled Coil Prices (2006)

—◆— Cold Rolled Coils (1mm - 1.5mm)

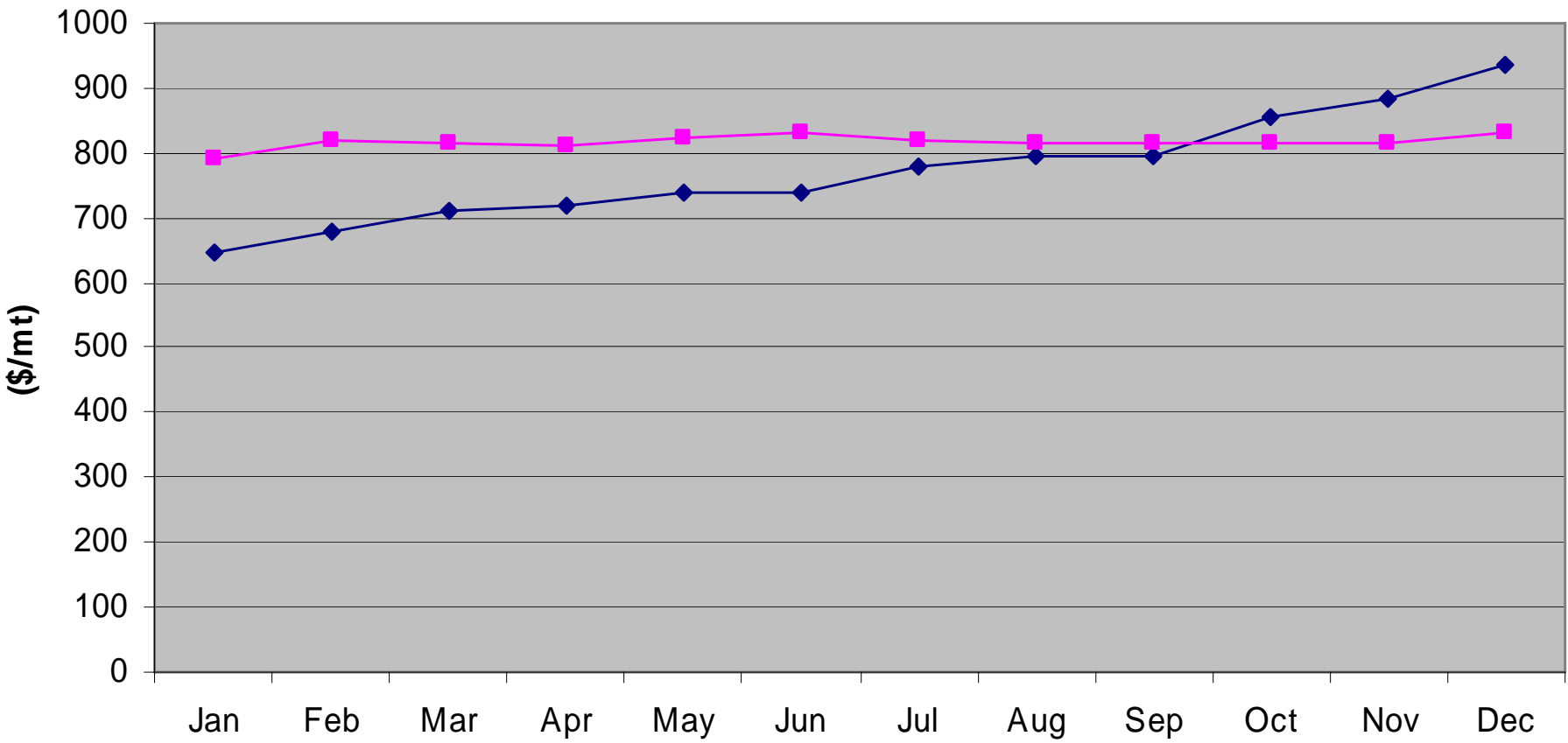


Iran Steel Cold Rolled Coils Prices (1mm - 1.5mm) - 2007

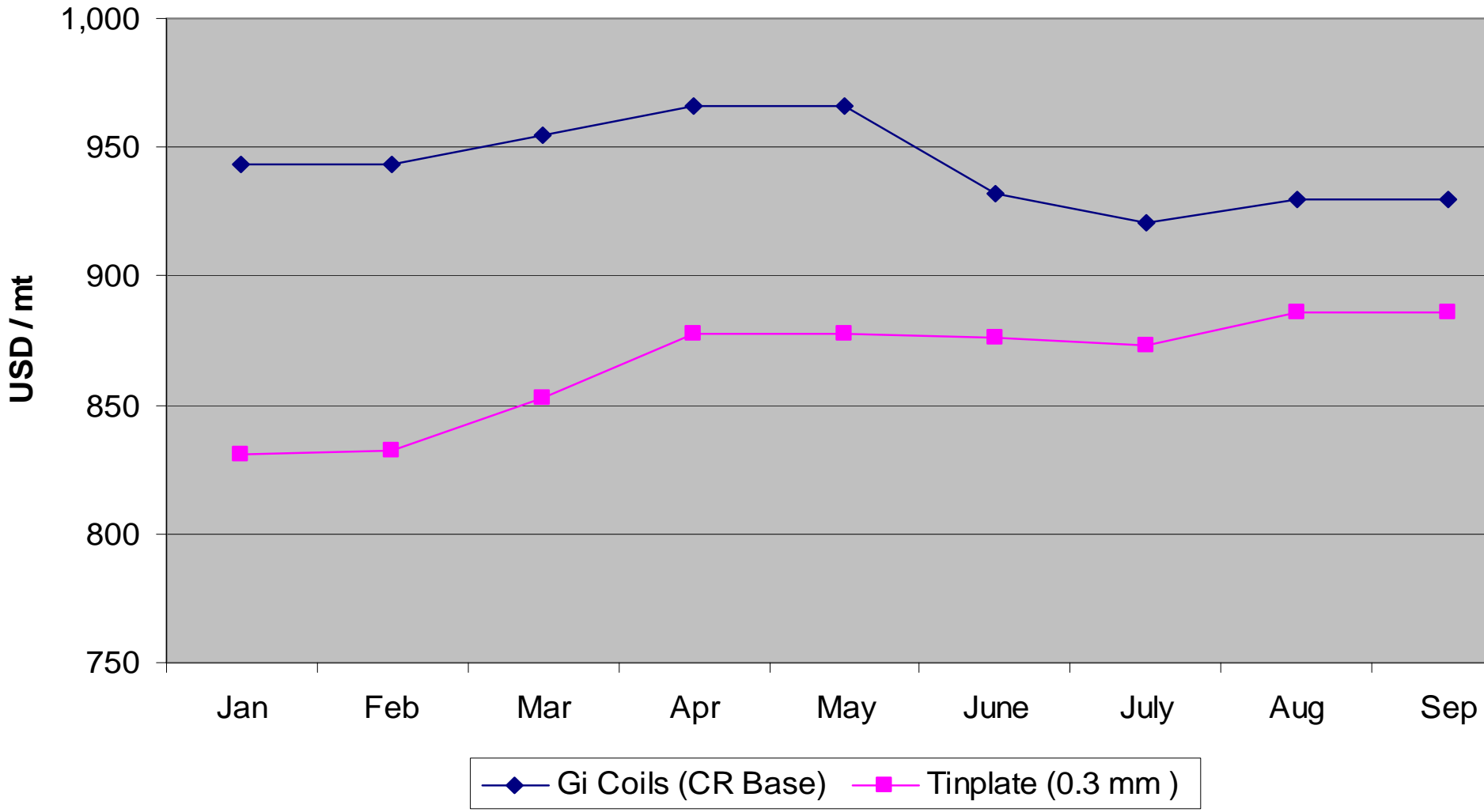


Iran Coated Steel Coil Prices (2006)

◆ Gi Coils (CR Base) ■ Tinline (0.3 mm)



Iran Coated Steel Coils - 2007



Thanks for your attention

For questions regarding this presentation,
the Iranian or Middle East steel market,
contact us at our stand here, or

Email : info@mesteeel.com

WWW.MESTEEL.COM

Linking Steel Sellers and Buyers in the Middle east